



**AJA CYRIL TAKOR**



**VAN SALE MAN**

### **PERSONAL STATEMENT**

With a 5 years working experience in the UAE, it will be a privilege to be part of your sales team to reach out to more customers across the Emirate(s) and increase sales. I have all the experience in this field and seek to take a more challenging responsibility your prestigious company delegate to it sales personnel's.

### **WORKEXPERIENCE**

#### **AREAS OF EXPERTISE**

- || Target oriented sales person
- || Good in negotiation
- || Good in Recordkeeping
- || Safe Driver
- || Excellent communication skills
- || Ability to work under pressure.
- || Time Management Skills
- || Fine attitude of Interacting with people.
- || Attention to details.

#### **LANGUAGE**

*English – Native Speaker*

*French – Basic Speaker*

*Hindi – Basic Speaker*

#### **HOBIE**

*Traveling*

*Listening to music*

*Driving*

#### **|| VAN SALESMAN**



**UNIKAI FOODS P.J.S.C DUBAI**

**Current Job**

**Joint company since 2018**

#### **Main Duties:**

- || Delivering purchase orders and informing existing customers of new products.
- || Increasing sales by promoting products, analyzing both customers and competitor behavior.
- || Signing sales contracts, taking purchase orders, and collecting payments.
- || Maintaining sales and delivery records, as well as meeting sales targets.
- || Liaising with other departments to ensure optimal customer services.
- || Preventing damage to the delivery van and the company products being transported.
- || Ensuring the cleanliness of the interior and the exterior of the van.
- || Performing basic van maintenance tasks, such as checking tire pressure, and gas and oil levels.



## SALE AGENT

**AJA CYRIL TAKOR**

Nationality: **Cameroonian**

Visa Status: **Employment Visa**

Passport No: **0712480**



**UAE - DUBAI**



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### **Main Duties:**

- Sell the company goods and services to new customers
- Target base selling
- Maintain and grow sales relationships with existing clients
- Troubleshoot technical problems related to equipment
- Develop, implement and report on marketing plans and sales strategies to achieve business objectives.
- Assess market conditions and competitors' activities to develop awareness of emerging markets and trends.
- Develop sales presentations, proposals and other materials to illustrate benefits from use of goods and services to clients.

## **EDUCATION**

Post Graduate Degree

Advance Level (College Degree)

Ordinary Level (College Degree)



## **DECLARATION**

***I hereby declare that the aforementioned information presented are true and correct to serve as a base for the purpose it is intended and can be proven with fact and evidence to the best of my knowledge.***

