

MOHAMMED ASLAM P

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Visa Status: Employment Visa (Immediate Join)

Valid UAE Driving License holder



Career Objective

To secure a position where I can efficiently contribute my skills and abilities to the growth of the organization and build my professional career.

Professional Experience

Al Wardah General Trading, Ajman
Designation: Driver Cum Salesman

Nov 2019-Till the Date

New Home Super Market UAQ- UAE
Function Area : Sales, Merchandiser,

May 2017-Apr 2019

Duties & Responsibilities

- Present, promote and sell food products using solid arguments to existing and prospective customers.
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships.
- Reach out to customer leads through cold calling.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve agreed upon sales targets and outcomes within schedule.
- Coordinate sales effort with team members and other departments.
- ☐ Analyze the territory/market's potential, track sales and status report.
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new food products and services.
- Keep abreast of best practices and promotional trends.
- Continuously improve through feedback Ask questions to understand customer requirements and close sales.
- Have good knowledge about all food & cosmetics products
- Enter and update customer information in the database.
- Go the extra mile to meet quota and facilitate future sales.
- Keep records of calls and sales and note useful information.
- Good Knowledge Of all UAE-Road, Supermarket & Restaurant

Educational Credentials

Plus Two from Board of Higher Secondary Examination, Kerala in 2016.
SSLC from Board of Public Examination, Kerala in 2014.

Certification Course

Diploma in Indian Foreign Financial Accounting.

Technical Skills

MS Office
Tally
Peachtree

Personal Profile

Nationality : Indian
Date of Birth : 8 Sep 1998
Sex : Male
Marital Status : Single
Passport No : P3236921
Languages known : English, Hindi, Arabic and Malayalam

Personal Profile

License : 218151
Issue Date : 30 Oct 2019
Expiry Date : 29 Oct 2024
Place of issue : Fujairah, UAE
License Type : Light Vehicle

Declaration

I hereby declare all the above details are true and correct to the best of my knowledge and belief.

MOHAMMED ASLAM P

Date:

Place: