# Abunihal k

#### Profile

Achieving growth and hitting sales targets by successfully managing the sales team. Designing and implementing a strategic sales plan that expands company's customer base and ensure it's strong presence. Managing recruiting, objectives setting, coaching and performance monitoring of sales representatives.



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#### **WORK EXPERIENCE**

# Sales manager

Oman

01/2019 - Present

# Sales Man

In UAE

12/2017 - 01/2019 Dubai

#### JIO Dealer

Kerala

01/2015 - 01/2017 Calicut

## **EDUCATION**

#### **Plus Two**

VADI HUDA HIGHER SECOUNDRY SCHOOL

06/2010 - 05/2012

Kozhikode

Courses+2

#### **SSLC**

# GOVERMENT HIGH SCHOOL KODUVALLY

2010 kKoduvally

Courses

SSLC

# **SKILLS**

Leadership skills

Communication skills

## **ACHIEVEMENTS**

Sales manager In Oman (01/2019 - Present)

# **LANGUAGES**

English Malayalam

Native or Bilingual Proficiency Native or Bilingual Proficiency

Arabic Hindi

Native or Bilingual Proficiency Full Professional Proficiency

Tamil

Full Professional Proficiency

## **INTERESTS**

Analytical skills. Budgeting Building relationships

Coaching

Communication skills

Customer service skills

Leadership skills