

Curriculum Vitae

PARVEZ AHMED CHANNA

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Jebel Ali, Dubai

POST APPLIED FOR: SALESMAN/STORE KEEPER

PROFILE

A suitable position with an organization where I can utilize the best of my skills and abilities that fit to my education, skills and experience a place where am encouraged and permitted to be an active participant as well vital contribute on development of the company

PERSONAL INFORMATION

Name : Parvez Ahmed Channa

Nationality : Pakistan Date of Birth : 15-02-1988

Gender : Male Marital Status : Married

Languages Known : English, Arabic and Urdu

Vaccination Status : Fully Vaccinated

EDUCATIONAL QUALIFICATION

- **BA (Economics)** 2005 to 2007 Shah Abdul Latif University Pakistan
- Intermediate (Medical) 2003 to 2005 Government Boys High School Hongorja
- **Matric (Science)** 1999 to 2003 Government Boys High School Hongorja

WORKING EXPERIENCE

- **❖ CHINA RAILWAY CONSTRUCTION CORPORATION LIMITED, DUBAI** working as a **STOREKEEPR** since August 2020 to till date.
- ❖ ITECHURATELY COMPUTER LLC, DUBAI worked as a SALESMAN for 3 years.
- ❖ ICONIC SUPERMARKET, HYDERABAD-PAKISTAN worked as a SALESMAN for 4 years.

PERSONAL SKILLS

- Positive attitude and strong sense of responsibility
- Welcomes customers by greeting them; offering them assistance
- Directs customers by escorting them to racks and counters; suggesting items
- Make periodical checks between records and actual stock and investigate any discrepancies and report to the Cost Controller immediately
- Check the price variance, if there is any difference, discuss with the Cost Control and Purchasing Manager

DUTIES AND RESPONSIBILITIES

- ✓ Working as part of the sales team to develop both new and existing markets.
- ✓ Involved in developing sales & pricing strategies.
- ✓ Liaising with customers & the dealer network to answer and resolve their queries.
- ✓ Identifying and then researching potential leads and opportunities.
- ✓ Constantly developing existing sales processes which will generate sustainable growth.
- ✓ Responsible for developing own portfolio of customers.

PASSPORT DETAILS

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Passport No	Date of issue	Date of expiry	Visa Status
FY4136402	21-10-2019	19-10-2024	Employment Visa

CONCLUSION & DECLARATION

I hereby declare that the above information are true and correct according to the best of my knowledge & My Experience.

