



SREERAG P V

MECHANICAL ENGINEER

WORK HISTORY

TVS Renault, India – Senior Sales Consultant

February 2022–June 2023

- Resolved issues & troubleshooted technical problems.
- Clarified objections about the company's products & services.
- Processed orders & transactions.
- Used expert knowledge of Office Management Software to increase efficiency by 12% using a result driven approach.
- Delivered information about company's offerings.
- Provided proactive customer outreach.
- Handled customer complaints.
- Collected & analyzed customer feedback.
- Developed & documented knowledge into helpful content.
- Optimized the use of social media campaigns to boost B2C sales by 28%.
- Provided feedback on the efficiency of customer service process.
- Trained a team of 6 Junior Sales Consultants on Customer Management & Sales Development.
- Maintained a positive, empathetic & professional outlook towards customers at all time.

TVS Renault, India – Sales Consultant

January 2020–January 2022

- Built & maintained strong relationships with customers, resulting in referral sales that contributed to 50% of monthly target.
- Implemented Cross Selling of allied services which resulted in 20% YoY growth of annual profits.
- Completed monthly assessments with 100% results.
- Arranged meetups with financial institutions to build and retain relationships, thereby enhancing monthly sales & profits.
- Ensured 100% support to clients, post delivery of vehicles & services.

EDUCATION

B.E Mechanical Engineering

Shridevi Institute of Technology, Mangalore

2014 - 2019

PROFILE

A highly motivated mechanical engineer with a passion for solving complex problems and improving mechanical systems. Seeking a challenging mechanical engineering position where I can apply my skills and knowledge to contribute to the growth and success of a company.

PERSONAL DETAILS

15/08/1996

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Dubai, United Arab Emirates

LANGUAGES

English ●●●●●

Hindi ●●●●●

Malayalam ●●●●●

Tamil ●●●●●

Kannada ●●●●●

SKILLS

Coordination	Team Leadership
Multi-Tasking	Objection Handling
Responsibility	Conflict Resolution
MS Office	Sales Expertise
B2B & B2C Sales	Negotiation
Communication Skills	

VISA STATUS

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DRIVING LICENSE

Indian Driving License