# MOHAMAD VASIM AKRAM

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# **CAREER OBJECTIVE:**

Accountancy & Marketing Graduate with good academic standing applying for An Accountant Cum MIS, Sales, Sales Associates, Supervisor, Merchandiser, Customer Advisor, HR executive, Payroll, Logistic & Admin Position where I can use my knowledge and Experience to ensure the delivery of all.

## **EDUCATIONAL BACKGROUND:**

- BBM (bachelor's in business management). Shree's BBM College – Gulbarga University (2013), Raichur, Karnataka India.
- Higher Secondary Tagore Memorial College of Commerce (2010), Raichur, Karnataka India.

# PROFESSIONAL EXPERIENCES:

**Total Work experience: 2 YEARS** 

**Hassani Group of Companies** Associated: - Al Qouz Cold Store L L C **An Accountant Cum MIS** 

[Dubai, UAE] AUG 2019 - Present

- Facilitated process, Custom Clearness, Costing, Stock Adjustment, Invoicing, Purchase return, Sales return. Credit notes.
- Managing daily, weekly & monthly reports generate tasks using Excel & ORION Software to ensure accuracy and timeliness.
- Analyse Inventory and prepare SKU management & MIS.
- Analyse LPO & invoice and prepare Customers Outstanding and reconciliations with invoice, collections & Bank Statement.
- Audited internal financial process on a quarterly, yearly basis with senior management.
- Analysed pricing for Customers
- Executed and reported variance and gap analysis with all documents maintained.
- Solving trade finance related issues.
- Follow-up & Co-ordinate with customers & supplier to maintain business.
- Maintain cheques, deposit cheques on due date, follow up with the customer for cheque bounce and payment due, Petty Cash & Attendance
- Maintain team work to supervise complete the task within time.
- Supply chain management with staff & customers.
- Creating's new idea for business development with happy smile.

#### **Total Work experience: 4 YEARS**

The Savola Group KSA [AL MADINAH, KSA]
Associated: - Hyper Panda – Al Madinah Al Munawara
Storekeeper cum Merchandiser.

- Extensive experience of product sales, Merchandizing, and customer service activities, in a supermarket store
- Woking in SABS Software for making ordering, pricing and stock maintain
- In-depth knowledge of inventory management and data entry practices
- Remarkable knowledge of all products, services, and solutions
- Ability to interacted with all customers, in a friendly and helpful manner
- Greeted and interacted with customers to determine their product requirements
- Provide high quality customer service to clients and maintained their satisfaction level
- Provide purchasing assistance to customers and guided them to product location
- Promoted, recommended, and sold appropriate merchandise to customers
- Placed, displayed, and maintained store merchandise, in an effective manner

## **KEY COMPETENCIES:**

- Strong analytical, Mathematical problem solving and leadership skills
- Hardworking, quick learner and self-motivated team player with good management skills
- Can work effectively independently or as a part of a team
- Excellent Communication Skills

## **Computer Competencies:**

- Excellent knowledge in Advance excels functions, including Pivots, VLOOKUP.
- Knowledge of TALLY ERP 9.0 & ORION Software.
- Ability to prepare impressive report presentations

## **PERSONAL DATA:**

Date of Birth : 02-Jun-1991.

Nationality : Indian.

Marital Status : Single.

Passport No : K8352760 valid till 22<sup>nd</sup> Nov 2022.

Driving license : YES (AUTO)

Languages : English, Arabic, Hindi, Kannada, Urdu & Telugu.

Hobbies : Travelling, Playing cricket

I hereby state that the above given information is true to the best of my knowledge & belief.

Date: Signature of the Candidate

Place: DUBAI, UAE