

CURRICULUM VITAE

MOHAMMED MUDASER ALI

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OBJECTIVE:

First, I would like to thank you for your consideration for me upon opening in your organization.

Having a solid 3+ years of **Sales Executive & Customer Service** skills, seeking a position to utilize my skills and abilities in the industry that offers opportunities for professional growth along with the organization while being resourceful, innovative, and flexible.

PROFESSIONAL EXPERIENCE

A1 INDUSTRY PLASTIC PRODUCTS

- Dealing in Food packaging plastic containers,
(Production company)
Umm Al Quwain.

Acquired Positions.

Sales Executive from 2021 to till date

Customer category: Local traders

BASIC PLUS TRADING L.L.C

- Dealing in Pet food and accessories,
(Trading Company)
Dubai.

Acquired Positions.

Merchandiser from 2017 to 2019

Customer category: Retail

Salesman from 2019 to 2021

Customer category: Retail

MASQATI DAIRY FARM

Dealing in DAIRY Products
(Production Company)
Hyderabad.

Acquired Positions.

Sales Executive From 2014 to 2016

Customer category: Retail.

DUTIES & RESPONSIBILITIES

MERCHANDISER.

- Checking stock availability in the markets.
- Checking price tag visibility.
- Maintaining the clear visibility of stock for consumers.
- Check expiration dates of stock available in the markets.
- Maintain back store stock.
- Managing the exclusive offer items and outlet discounts display.

SALE EXECUTIVE (RETAIL AND TRADERS).

Retail division

- Building good relationships with customers.
- Bringing in new outlets.
- Scheduling the meeting
- Demonstrating and presenting products.
- Including excess barcodes or new SKUs in the existing markets.
- Maintain the renewal of shelves.
- Tracking outlet contracts.
- Cheque collection.

Trading division

- Building a good relationship with customers.
- Establishing new business.
- Scheduling the meeting.
- Follow-ups.
- Demonstrating and presenting products.
- Customer sales track.
- Maintaining records
- Cheque collection.
- Managing the payment issues.
- Track competitor markets and products.
- New products suggestion.

EDUCATIONAL QUALIFICATION

- Bachelor's in commerce (B. Com) Andhra University.
- Intermediate (Higher Secondary Education Certificate) Board of Higher Secondary Hyderabad, India.

COMPUTER SKILLS:

- Good knowledge in MS-Office (Word, Excel, PowerPoint) & Windows XP, Vista, Window7.
- Internet Browsing E-mail. & Good Typing.
- Tally
- SAP FICO Module

PERSONAL SKILLS:

- Hardworking, Self-motivated, and result oriented.
- Ability to work under pressure.
- Creative thinker, who enjoys challenging young minds.
- Very enthusiastic, quickly establishing strong relationships.
- Forthright and assertive, friendly competition, and hard-working employee.
- Excellent administrative and interpersonal skills.

PERSONAL INFORMATION

DOB : 31st Jan 1994.
Marital Status : Unmarried.
Gender : Male.
Nationality : Indian,
Visa status : Employed.
Current Location : Dubai.
Driving License : LMV, UAE & India

Reference can be provided on request.

MOHAMMED MUDASER ALI.