

Curriculum Vitae

MUHAMMED BELIKOTH

Mobile: +971 507346477

Email : mammumalik6114@gmail.com

Dubai, U.A.E



Career Objective

To work in a premier organization, where my skills and potentials can be utilized to the par along with the betterment of my professional expertise. I also look forward for a platform to learn and be recognized as an integral part of the entire team where high standard performance really matters.

Work experience



- Cultivate a targeted list of companies within a protected geographic territory to implement workforce management solutions
- Develop relationships with C-Level Executives
- Works collaboratively with internal partners to drive revenue
- Key Account Management may be assigned at the discretion of the Regional Sales
- Provide progress report on business development activity and result
- Demonstrating solid business sales acumen and professionalism to make a positive impact on all prospects and customers
- Provide market intelligence and competitive analysis



- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.

Key Skills & Competencies

- Can work under pressure & meet deadlines.
- Hard working, dynamic and self-motivated.
- Flexible and ambitious.
- Ability to accept in any environment.
- Excellent problem solving and interpersonal skill.

Academics

- +2 (Higher Secondary)

Hobbies

- Playing cricket & Reading book

Personal profile

Nationality	India
Date of birth	08 Oct 2002
Marital status	Single
Sex	Male
Religion	Muslim
Languages known	English & Hindi

Passport Details

Passport No.	:	U8222048
Place of Issue	:	Kozhikode
Date of Expiry	:	24 Nov 2030

I certify that the above are true and correct to the best of my knowledge and ability. If given a chance to serve you, I assure you that I will execute my duties for the total satisfaction of my superiors