

MOHAMMED SHAFEEQ ALI

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OBJECTIVE

- A highly responsive individual with a passion of creating and building successful service in business, Comfortable with startup environment and have experience with the Pilot Team of a highly profitable and well-known start up systems. Have an ability to interact with customers and provide high quality, timely deliverables with limited resources.

SUMMARY

- Excellent Communication skills, smart, handsome, very flexible and intuitive. Fluency in **English** language. Ability to work in both individual and team environment.

WORK HISTORY:

2020 -2021 - Salesman

Gabbana

Section: Retail

- Receive, distribute and maintain adequate quantities of stocks at all times.
- Maintain optimal stock levels.
- Inform the purchase department well in advance about the items that reach the re- order level to order from supplies.
- Preparing daily inventory report.
- Maintain stock and consumption records.
- Check incoming materials for quality, and quantity against invoices, purchase orders and packing slips or other documents.
- Keeps and updates records of good received and issued.
- Disposes of expired and waste stock according to the current procedure.
- Perform related duties and responsibilities as assigned

2019 – 2020 Salesman

Brand Factory Worked as a Salesman

Section: Retail

- Understanding and providing assistance in satisfying customer needs & queries about products, price and service.
- Advising customers on product ranges best suited to their needs.
- Achieving the sales target and focus on increasing sales by using advanced sales techniques.
- Focusing on up selling/cross selling.
- Maintaining customer relationships in order to build long term brand loyalty.

- Handling new launches, promotion of products and visual merchandising.
- Ensuring stock replenishment at all times.
- Maintaining general cleanliness, hygiene standards and visual displays.

EDUCATIONAL BACKGROUND

- Bachelor's Degree in B.Com [2016-2018]
- Plus Two [2014- 2015]
- SSLC [2013]

COMPUTER PROFICIENCY

- Familiar Environments : Auto Mobile
- Packages : MS-Office

PERSONAL SKILLS

- Good Communication Skills (Verbal & Telephonic)
- Ability to work to deadlines and an ability to work fast.
- Excellent interpersonal and communication skills
- Being able to work under pressure.
- Able to plan and organize a process from start to finish.

LANGUAGE PROFICIENCIES : English, Malayalam & Hindi.

PERSONAL INFORMATION

Date of Birth : 5th May 1998
 Sex : Male
 Nationality : Indian
 Marital Status : Single
 Driving license : valid Indian driving license

PASSPORT DETAILS

Passport number : S0883613
 Place of issue : Cochin
 Date of issue : 26-03-2018
 Date of expiry : 25-03-2028

REFERENCES

Available upon request.

DECLARATION

I hereby declare that the above mentioned information are true and correct to the best of my knowledge and belief.

MOHAMMED SHAFEEQ ALI