

Resume – AHMED FAIROOZ

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Career objective: **A challenging position in Sales and Marketing**

Summary

Graduate in Business Administration aiming challenging assignment in diversified market scenarios and advanced sales situations as part of a vibrant, target oriented team engaged in a competitive business environment. Gained experience of three years as Sales Team Supervisor of a Supermarket network earning solid negotiation skills and remarkable product knowledge in addition to enhancing leadership qualities and communication abilities.

Experience	
Sales Supervisor from 24 December 2018 till 10 January 2022	M/s. Star Trading Company Thrissur – Kerala – India
Key Responsibilities	
• Team leader of a sales division comprising of 15 salesmen. • Assessing customer needs based on current objectives, supply and demand, and seasonable variables. • Developed customer relationships with more than 100 clients. • Cooperated with the sales and marketing team leaders to realize best potential deals. • Assisted mid-level and senior sales representatives in managing client accounts, generating leads, and maintaining customer relationships. • Reviewed sales performance for sales division and generated key reports for weekly, monthly, and quarterly meetings.	

Education	
Graduation October 2020	Bachelor of Business Administration Faculty of Management Sciences Mahatma Gandhi University Kottayam – Kerala – India
Relevant Coursework:	Business Administration, Consumer Behavior, Sales and Marketing Fundamentals, Retail and Wholesale Merchandising Management, Advertising and Public Relations.
Certification November 2019	Advanced Graphic Designing ACE College for Technical Education Thrissur – Kerala – India
Applications covered:	❖ Photoshop ❖ Corel Draw ❖ Illustrator ❖ Indesign

Skills earned	• Lead group • Closing Deals • Maintaining profitable, amicable relationships • Product Knowledge of various categories • Contract & Deal Negotiation
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Driving License	Holding valid Indian driving license for light vehicles
Current City	Dubai – UAE
Visa status	On Visit Visa
Validity	
Availability	Immediate
Date of Birth	13-02-1997
Passport No.	V4204450

Permanent Address	Thaiparambu Kalathil House Post Kalloor – Vadakkekad 679 562 – Thrissur, Kerala, India
Areas of interest	• Travelling • Reading • Swimming
Reference	Yoosuf Habeeb - +97150 4185611