

CURRICULUM VITAE

Nme **ANIL P MANI**

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PROFILE

- ☐ **More than 4 years experience in the field of Sales, Marketing and Operations.**
- ☐ **Proficient in MS Office (especially on MS Excel and Word).**

SKILLS

- ☐ **Team player with knowledge in Sales and Administration.**
- ☐ **Can adapt quickly to varying business cultures.**
- ☐ **Quick at learning new concepts and technologies and putting them to use.**
- ☐ **Good communication and interpersonal skills.**
- ☐ **Strong organizational skills and ability to manage multiple tasks in parallel.**
- ☐ **Setting higher standards of performance.**

EDUCATION

- ☐ **Bachelors Degree in Mathematics with Computer Applications.**
Mahatma Gandhi University, Kottayam, Kerala, India
- ☐ **Master of Business Administration (M B A)**
(MARKETING & FINANCE)
St.Berchmans college Chaganaserry , M G University Kerala

PROFESSIONAL WORK EXPERIENCE

Sales and Marketing Manager – sales & marketing

June 2016 to January 2019

CS Yamaha Motors (Client Safe Yamaha)

Sub Dealer of Yamaha Two Wheeler

Work Profile

- ☐ Visit target customer who might benefit from company products and maximize client potential in designed category.
- ☐ Developing long-term relations with clients, through managing and interpreting their requirements.
- ☐ Handle showroom operations and field works. Brand promotion
- ☐ Preparing reports for management, keeping customer records, periodic sales and market reports
- ☐ Follow up on sales call and maintain customer relationship.
- ☐ Work closely with Good Ride technical management to provide technical assistance to customers
- ☐ Responsible to meet monthly sales targets.

PERSONAL DETAILS

Sex	Male
Nationality	Indian
Date of birth	10-02-1992
Marital status	Single
Passport Number	L7530453
Languages Known	English, Malayalam and Tamil, Hindi

Declaration

I hereby declare that the information furnished above is true and correct to the best of my knowledge and experience.

ANIL P MANI