

JAMSHEER MON.K

SALES EXECUTIVE

PROFILE

A determined sales executive constantly looking for new opportunities and ways of working that will create a better business. He is organized analytical, with excellent attention to detail and a strong customer service ethics. He is able to meet and exceed customer's expectations every time as a true professional.

EDUCATION

Calicut university 2007-2009
Bachelor of arts in Sociology
50%

Calicut university 2011-2012
Bachelor of education in social studies
64%

Annamalai university
Master of arts in sociology 2013- 2015
60%

LANGUAGES

- English Hindi

EXPERTISE

MS office.
Organisation.
Super vision.
Stock managemen.

Interpersonal skill.
Deligation.
Leaderships.
Strastratogic selling.



CONTACT

0583050097

jamsheer177@gmail.com
kakkadamaljam@gmail.com

Al karama. Dubai

WORK EXPERIENCE

- 2015- Now
- These seven years I worked under a wholesale electrical and plumbing shop as a sales executive.
- Improved sales 12% for the portfolio managed, which led to a 20% increase in annual revege.
- Analysed market segments to identify new business opportunities to expand the existing customer base significantly.
- Managed sophisticated development of sales terms through innovative training methodologies and sales approaches
- worked efficiently to overcome objection while developing sales plans to close sales and exceed established quata.

2010-2015

These five years I worked in shop as full time and part time during my studies.