



MUHAMMED JAASIR

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SUMMARY

Self Motivated person sales with 2 years of progressive experience. Energetic self-starter and team builder. Navigates high-stress situations and achieves goals on time and under budget. Customer-focused manager, successfully contributing to company profits by improving team efficiency and productivity. Skilled at effective negotiations and upselling techniques. Utilises excellent organisational skill to enhance efficiency and lead teams to achieve outstanding sales.

AREAS OF INTEREST

- HR
- ADMINISTRATION
- ACCOUNTANT
- SALES REPRESENTATIVE
- STORE KEEPER
- MARKETING EXECUTIVE
- CASHIER

EXPERIENCE

SALES REPRESENTATIVE, 03/2018 - 04/2021

GULF LAND MOBILES , kerala malapuram, india

- Increased investment revenue by skilfully up selling and closing customer sales by driving product benefits around client needs.
- Consistently met and exceeded sales goals for advertising.
- Cultivated long-term relationships with clients to accurately quote prices and terms, achieving customer objectives.

EDUCATION

DEZON CAMPUS , BHARATHIYAR UNIVERSITY, MAKADA, MALAPURAM, KERALA ,INDIA, 2019
BCOM CA: BACHELOR OF COMMERCE

SKILLS

- Computer expertise
- Complaint handling
- Time management
- Data entry
- Accounting
- Social media marketing
- Customer-oriented
- Cash handling

LANGUAGE

- English
- Hindi
- Malayalam

PERSONAL DETAILS

- Date of birth : 14-03-2000
- Nationality : India
- Passport no : R5544398
- Visa type : Visiting visa
- Expiry date : November 5