



Mothana Alfaris :

*Mechanical engineer -material sciences engineer
,Manufacturing & industrial sales/sales engineer.*

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📍 abudhabi, United Arab Emirates

📅 01/24/1990

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💍 married

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🧑 male

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🛂 RESIDENCE: UAE WITH WORK PERMIT VISA:
Valid up to 6/11/2024

🌐 <https://www.linkedin.com/in/mothana-alfaris/>

🎓 EDUCATION

mechanical engineer specializes in material science Engineering
Aleppo University

🌐 LANGUAGES

Mother tongue: Arabic, English :good

📁 PROFESSIONAL EXPERIENCE

06/2018 - 10/2021

Sales supervisor

Sedi Hisham

- overseeing the work of retail or non-retail sales employees.
- purchasing, accounting.
- ship goods, arrange displays and help customers as well as assist staff.

09/2015 - 06/2018

Sales Engineer

AL-Anwar center

AL-Anwar center is company for Samsung, KTM electrical devises and solar energy devices

Achievements/Tasks

- Qualify leads to prospect then to proposal phase and make sure that they are fit for company
- follow-up and follow-up and circling back to refreshen up passed opportunity.
- feeding back marketing department with right information to producing best value to potential customer.
- Visit the distributors locally and foreign to support in necessary product training project approvals and business reviews.
- Organize product presentations online seminars to the customers and end users for new products and existing products.
- Engage in technical discussion and technical assistance concerning the product startup / trouble shooting
- Make reporting of daily work and monthly sales

07/2013 - 07/2015

Storekeeper

ANK

ANK: Al-khatib trading company Import stationery and gifts services company

Achievements/Tasks

- Monitor the progress of products in warehouse.
- Dealing with the correct receive , storage and movement of goods
- Overseeing and recording deliveries and receive. Maintain inventory records and tracking system
- Determine appropriate locations for storage, and rotate inventory as needed.

- Adjust stock levels in a timely manner

COURSES

Adobe Photoshop

Online course

HAP,, AutoCAD, Solidwork

Engineering courses

SMM ,CRM,, SEO,, Enhance your online presence

Sales and marketing courses

standards and Total Quality Management

iso

SKILLS

MS office, SMM : social listening ,post preparation ,analyze, Passion and self-training even., Negotiating, English communication, presentation, and negotiation skills, highly motivated, goal-oriented, diligent, organized self-starter with an orientation towards a high level of customer service

REFERENCES

RESIDENCE: UAE WITH WORK PERMIT VISA: Valid up to 6/11/2024