

AKHIL NOAH



MECHANICAL ENGINEER

CONTACT

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Dubai

EDUCATION

Bachelor of Technology in Mechanical Engineering

Pondicherry University
2014 - 2018 | CGPA: 7.33

SKILLS

- Good Communication
- Business Process Management
- Business Process Analysis
- Lead Generation
- Data Analysis
- Problem Solving
- Operations Handling
- Market Research

PROFILE

I am a certified Mechanical Engineer with experience in sales for multinational companies. I am currently seeking opportunities for a sales engineer..

EXPERIENCE

Sales Engineer Intern| Fezeco Middle East Ilc Feb 2022 - Present

- Handled the sales and client's inquiries of aluminium jacketing and cladding accessories, as FEZECO is an international supplier of Hot Insulation, Cold Insulation, Jacketing & Cladding, Insulation Ancillaries, Inspection plugs and other engineered products.
- Responsible for responding all clients' and sales inquiries. i.e. prices, technical data, product availability, delivery, etc.

Sales Executive | Silicon Media Technologies, Bangalore AUG 2019 - Dec 2021

- Contact potential clients to describe advertising opportunities. This usually takes the form of cold calling over the telephone but may involve face to face contact at presentations and meetings.
- Take part in internal training about how to handle phone calls and other job requirements
- Contact existing clients to arrange the placement and design of advertisements they have agreed on and ensure an ongoing relationship.