

SAMEER MADARI



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Objective

Contribute to a dynamic growing organization where my strong analytical, interpersonal skills and hard work will have a significant impact. The optimal position will provide professional growth and opportunities to contribute.

Work Experience

- ✓ Currently working as a **Merchandiser** in **BAQER MOHEBI ENTETPRISES** Dubai, UAE from MAY 2015 up to present.

Duties and responsibilities

- Promoting product to significantly increase sales
- Ensuring each area of the store stocked, rotated, clean and looking its best
- Checking and replenishing product display areas in line with company plans
- Making recommendation and advising others on opportunities and risks
- Monitoring stock levels and reviewing product performance in order to identify current and future trading opportunities
- Ensuring that best sellers reach their potential putting together merchandising plan for specific stores
- Helping customers with any queries
- Managing stock availability throughout the supply chine from suppliers to stores
- Working closely with the buying team on related issues
- Assisted in promoting new brands introduced to the market
- Guided and supervised employees working in retail stores of the firm on products displays, promotion, new products, and effective customer service and sales techniques – Worked in coordination with each store’s individual needs, thus facilitating the successful functioning of the store.
- Developed strong relationships with customers – maintained cordial relations with existing and new customers
- Submitted timely and accurate reports related to the arrival of new stock or remaining supplies in the store.

- Maintained accounts of sales made, new orders, cash transactions and customer details. Superintended the condition of the store and ensured proper maintenance, for optimum customer appeal.

Educational Qualification

- SSLC from Board of Public Examinations.

Computer / Technical Knowledge

- Basic Computer Knowledge

Driving license details

License no : 1867041
Issue date : 27/01/2013
Expiry date : 27/01/2023

Key Strength

- Hardworking, sincere and pleasing personality.
- Easily adaptable to any environment.
- Potentiality to take up the initiative and responsibilities of a task and achieve the desired goal.
- Highly determined and result-oriented in approach.
- Have good grasping power and quick learning skill.
- Have a pleasing behavior and able to deal with people effectively.
- Physically well built with good mind power.

Passport Details

Passport no : R2353550
Issue place : Malappuram
Issue date : 23/04/2017
Expiry date : 22/04/2027
Visa status : Employment

Personal Details

Nationality : **Indian**
Visa status : Employment (transferable)
Sex : Male
Marital Status : Married
Religion : Islam
Languages Known : English, Hindi and Malayalam

Declaration

I hereby declare that all the fact stated above is true and correct in best of my knowledge and belief.

Place: Dubai

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