



Faheem Zahir

Sales Executive

Experienced and motivated Sales professional with 5+ years of experience in high level sales environments. Proven track record of expanding businesses by successfully networking and forming smart partnerships. The ability to cultivate key relationships and consistently generate new business. Self motivated and driven to help increase the prosperity of a business while working to enhance their reputation.

Contact

Phone

+971 58 22 62 349

Email

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Address

Kannur, Kerala, India

Current Location: Dubai, UAE

Education

2010-12

Secondary

N I Model School, Dubai

2014

Higher Secondary (commerce)

N I Model School, Dubai

2014-17

BSc, BID(course complete)

Calicut University, Calicut

Skills

- Sales & Marketing
- MS Office
- Team Work
- Adaptability
- Attention to detail
- INTL. Driving License
- UAE Driving License (to be renewed)

Language

English

Arabic

Hindi

Malayalam

Experience

2018 - 2021

Fint Marketing I Kerala, India

Outdoor Sales Representative

- Identifying the potential market.
- Open new accounts with potential customers.
- Providing daily sales updates.
- Covering designated outlets and ensuring no OOS.
- Providing market feedbacks.
- Closely monitoring competitor's activities.
- Time to time update on trend changes.
- Updating the coverage plans and distribution expansion.
- Collecting payment as per the company Policy.
- Appraising promoters

2018

Zapax Perfumes I Dubai, UAE

Retail Sales Executive

- Understanding customer needs and recommending suitable product/brand.
- Selling product to customers as per the customer requirement.
- Up selling and Cross selling.
- Receiving payments, issuing receipts and handling cash.
- Participating in shop inventory and ordering stocks.
- Maintaining general cleanliness, hygiene standards and visual displays.
- Ensuring target achievement on high priority.
- Handling customer complaints.

2017

Hadeed Steel and Cement I Kerala, India

Sales Assistant

- Greeting customers as and when they enter the store.
- Understanding the customers' requirements and specifications.
- Providing the customers with solutions instantly.
- Solving all the customer's complaints and issues about the product.
- Making sure the customer is satisfied with the products offered to them.
- Maintaining a strong relationship with new customers.
- Checking the store inventory and reporting it to the Sales Manager.
- Processing customer's payments in the form of cash or card.

Reference

Muhammed Shanid PP

Managing Partner, Fint Marketing

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