



MUHAMMED SIYAD T P

Career objective

I am an ambitious and determined individual, with good communication skill. I am eager to learn and develop myself in demanding roles and provide growth opportunity and utilize my skills and knowledge along with my motivation to build a career to highest position.

Mobile:

+971 502021360

United Arab Emirates

Email:

siyad.thiruvoth@gmail.com

Work Experience - 3 years

- **Relationship Manager - Sales**
Apco Honda Cars India Ltd
June 2019 - January 2022

Educational Qualification

- **MBA Marketing Management - Vinayaka Mission's Research Foundation University - 2019**
- **Bachelor of Commerce-University of Calicut -2017**

Certifications

- Certified Sales Executive - ASDC
- Digital Marketing - Edapt
- Certificate in Accounting Technician - ICAI

Duties and Responsibilities

- Understand customer needs and develop plans to address them.
- Maintains relationships with clients by providing support, information, and guidance.
- Promote high-quality sales, achieve monthly target.
- Sales lead creation.
- Product demonstration.
- Product Marketing.
- Maintains quality service by establishing and enforcing organization standards.
- Prepare reports by collecting, analyzing, and summarizing information.
- Identifies product improvements or new products by remaining current on trends, market activities, and competitors.
- Resolve customer complaints quickly and effectively.
- Builds business by identifying and selling prospects; maintaining relationships with clients.

Personal Details

Nationality	: Indian
Date of Birth	: 09/03/1997
Gender	: Male
Marital Status	: Single
Languages Known	: English, Malayalam, Hindi (Speak, Read and Write)
License	: International Driving Permit Valid Until 11-01-2023

Passport Details:

Passport no	N8229397
Place of issue	Kozhikode
Date of issue	25/02/2016
Date of expiry	24/02/2026
Visa status	Visit visa
Visa validity	18/04/2022

Skills and Strengths

- Exceptional communication skill.
- Ambitious and highly motivated to meet the demands of the job.
- Excellent skills in marketing and business development.
- Good time management skills.
- Experienced in multitasking.
- Strong analytical ability
- Good knowledge in Tally, MS office, Data entry and Internet.
- Able to work under pressure and with no supervision at all.
- Previous experience working in competitive markets and delivering results.
- Great troubleshooting and problem-solving skills.