

YEHIA A.EL-RADY

Phone: (M) +2 011 26 88 77 67 Email: yehia_elrady@hotmail.com



EXECUTIVE MANAGEMENT /SALES

AREAS OF EXPERTISE

Sales & Marketing & Management

EDUCATION

B.A in English Language from Ain Shames University, Egypt - 1998

Senior Seminars in Management & Leadership skills

EXECUTIVE SYNOPSIS

- Highly accomplished professional with over **19 years of multifaceted experience in Sales, Development, management** .
- Possessing valuable insights, keen analysis and team approach to implement best practices to achieve business excellence.
- Adept at working in high-pressure environments with strict deadlines and multiple deliverables.
- Proven skills in enhancing overall administration. Well versed with efficiently handling all activities involving resource planning, In-process Inspection, Team Building, Client Interactions and

coordination with internal Departments.

- Superior communications and interpersonal skills, multitasking with an ability to interact with a wide range of people.

PROFESSIONAL EXPERIENCE

Export & sales Manager for PE film – UAE . Furnished upon request .

AFRICA EXPORT MANAGER Koroza Amblaj – turkey . 2019 TILL mid 2020 (one year & half)

Developing EXPORT TO AFRICA area .

AFRICA EXPORT MANAGER (3 YEARS) Saudi modern Packaging (Printopack) (May 2016 TILL 2019

RESPONSIBLE FOR EXPORT TO AFRICA (FOCUS ON WEST AFRICA COUNTRIES :

NIGERIA – GHANA – MALI – SENEGAL – COTE D'IVOIRE – CAMEROON- Egypt – Tunisia – algeria – morocco) .

MANAMA PACKAGING (2012 – 2015) 3 YEAR

EXPORT MANAGER – EGYPT MARKET – RESPONSIBLE FOR DEVELOPING THE EGYPTIAN MARKET.

AL Aoun Flexible Packaging Saudi Arabian (2008 – 2012) - FOUR YEARS

Regional & export Manager

Key Deliverables:

- Responsible for all key customer in Jeddah & Damam & Ryadh Having Very good relation & strong DATABASE of the KSA market .
- also Handled all export logistics activities with all logistics services needed for borders (Yemen , Sudan,
- Organized all public relations activities with local customers and international customers, and potential customers)
- Coordinate between marketing, sales, and development departments to source new products .

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Phone: (M) +2 011 26 88 77 67 Email: yehia_elrady@hotmail.com

Obeikan Group – Cairo Office – Egypt (2002-2008)

Country Sales Manager Assistant

THIS WAS MY STARTING POINT IN MY CAREER .

TRAINING PROGRAMS ATTENDED

- Senior courses in Sales and Marketing.
- Senior seminars in Management & Leadership skills.
- 6 months intensive courses/training USAID in Computer Sciences.

COMPUTER SKILLS

- Proficient in MS office

PERSONAL PROFILE

Date of Birth	:	14 th August , 1974
Languages Known	:	English, Germany and Arabic.
References	:	Available on Request

(YEHIA A.EL-RADY)

+201126887767