



PROFILE

- Nationality : Indian
- Place Of Birth : Kodungallur
- Date Of Birth : 08/02/1997
- Marital Status : Single
- Passport No : M2628901
- Visa Type : 3 Month Visa

CONTACTS



0525583968



ijasmohd97@gmail.com

HOME ADDRESS

THOPPIL (H)
MANAKALAPADY
P/OKONATHAKUNNU
PIN:680123
THRISSUR
KERALA

RESIDENTIAL ADDRESS

DUBAI,
DIERA
MURSHID BAZAR ROAD

IJAS MOHAMED T.K

I seek challenging career within a progressive environment which will capitalize my accumulated knowledge and skills and provide me an opportunity to learn and grow, based on my performance and accomplishments.

EDUCATIONAL QUALIFICATION

UNIVERSITY OF CALICUT

2015-2019

BACHELORS IN COMMERCE

COMPLETED BACHELORS IN COMMERCE
WITH SPECIALIZATION IN CO-OPERATION
FROM MET'S COLLEGE OF ADVANCED
STUDIES, MALA

VIDYA JOTHI PUBLIC SCHOOL,

MATHILAKAM

2013-2015

HIGHER SECONDARY EDUCATION

MAHMOODIYA ENGLISH PUBLIC

SECONDARY EDUCATION

SCHOOL, THRISSUR

2012-2013

PROFESSIONAL EXPERIENCE

FALCON GROUP EVENT SUPPORTING

SOLUTION PVT LTD

2018-2021

SALES EXECUTIVE

ABOUT THE COMPANY

Falcon Leading Service Provider With Many Prestigious And Satisfied Events. Specialized On Co-Operated Event And Wedding Event. They Integrated On Event Supporting Solution And Dependable Service On Event Co-Ordination And All Kinds Of Duties And Responsibility

Duties And Responsibilities:-

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media

PROFESSIONAL SKILLS

NUMERICAL SKILLS



COST PLANNING



COMMERCIAL AWARENESS



WRITING & IT SKILLS



CREATIVE THINKING SKILLS



COMPUTER SKILLS

MICROSOFT OFFICE



PERSONAL SKILLS

COMMUNICATION



RESPONSIBILITY



METHODICAL



TEAM WORK



CONFLICT RESOLUTION



DECISION MAKING



LANGUAGES

ENGLISH



TAMIL



HINDHI



- Set up meetings with potential clients and listen to their wishes and concerns
- present the product or service favourably and in a structured professional way face-to-face.
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Ensure the availability of stock for sales and demonstrations
- build good working relationships
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- build good working relationships
- Gather feedback from customers or prospects and share with internal teams

Skills and abilities:-

- Self-motivated to learn new technologies and work hard
- Enthusiastic, energetic, adaptable, patient and friendly
- Comprehensive problem solving ability
- Ability to work hard in any job
- Fast learning skill
- Confidence in doing any jobs given to me
- Honestly and responsible person
- Strong analytical, problem solving
- Writing
- Communication skills
- Ability to deal with people diplomatically
- Willingness to learn
- Self confidence
- Motivation
- Handling pressure

Hobbies and interest:-



Declaration

I hereby declare that details furnished above are true and correct to the best of my knowledge and belief

Place: Thrissur

Date: / /

IJAS MOHAMED T. K