

CURRICULAM VITAE

**SAYYAD ABDUL
MUNEER**



Personal Data

Mobile No : 056-6664679
Email: sayyadmuneer313@gmail.com

Date of Birth : 2nd Oct'1989
Sex : Male
Religion : Islam
Nationality : Indian
Marital Status : Married

Driving license : UAE driving license

License No : 2050019
Date of Expiry : 19/6/2024

Languages : English, Arabic, Hindi,Tamil, malayalam
Passport No. : R8091227
Visa Status : Visit Visa
Expiry Date :25/02/2022

Current Address
Dubai.UA.E

Career Objective

I am seeking a challenging working atmosphere which would sharpen my skills; thereby adding to my value for the institution is cooperating with. I am looking forward to be a part of a working culture that will enable me to help my colleagues and thereby be a part of a successful team.

Work Experience In UAE

July 2019- till Jun 2021
Designation :PRO
Company : Ahmed Burqaiba

February '2018- till May 2019
Fortune Voice General Trading LLC(Dubai)

Industry : Telecom /ISP
Functional area : Sales
Current Job : Sales Executive (Indoor and Outdoor)
Profile and responsibilities

- Selling Etisalat Post-paid Plans, prepaid, Swype, Corporate sim cards.
- Visit public Offices, Residential Apartment and pitch and convince them to take postpaid plans
- Explain the Product, contract Duration. And package benefits and. Clear customers queries and doubts.
- Collect require documents for GSM Plan Activation and send to back office for verification
- After verification make the Plan activation then make invoice for payment and deliver sim card, Smart Phones and Carrefour Gift vouchers.
- To sell directly to end retailers on a daily basis & achieve maximum coverage within the allotted territory in order to achieve the monthly sales & GP target.
- Attending the calls & calling the customers to convince the customer to take Post-paid plans and buy the Smart Phones Giving After sales Service. Help to them install/ Setup New devices.

QUICK TINTING LLC (Dubai)

From September 2015 – December 2017
Position : Van Sales Executive

The Profile

- Achieve assigned targets by brand, achieve set productivity & margin target. Collect all outstanding credit prior to the due date
- Stock management in van, ensure planned daily route is covered in a disciplined manner
- Manage the day-to-day van operations including call preparation, and objectives achievement to ensure that you have all necessary tools to complete an effective call at all times
- Actively ensure the ranges of products assigned by the territory are sold to ensure volume, value & GP targets set by Line Manager are achieved
- Acquire complete understanding of product range and transfer knowledge/features & benefits to ensure customers are provided with information and support as required
- Observe and report on all significant competitive activities.

2 year Experience in Euro Star Multimedia LLC (Dubai)

From March 2013 – April 2015

Industry : Out Door Sales

Current Job : Sr. Sales Executive (Etisalat Elfie)

Profile and responsibilities

- Customer support. Handling customer complaints and queries.
- Attending the calls& calling the customers.
- Convincing the customer to take the product which we are selling.
- Handling E-vision & e-life sale outdoor & counter sale.
- Checking the buildings for availability of fiber connection by visiting the buildings
- Attending customer in their door step for new Etisalat internet connection of EVision & e-life.
- Sending the daily sales report to the in charge & Exceeding target

Academic Qualification

July – 2012	B.A (Bachelor in Arts) Mangalore University Karnataka, India
May – 2009	Pre-University College Board of Education Karnataka, India
May – 2006	Higher Secondary Education Board of Education Karnataka, India

Professional Certificates

Etisalat Certified Salesman (ID-PT21170)

Diploma in Computer Application.

Software Exposure:

Operating System : Windows 98, Windows XP 2000, Windows 7 & Ms-dos

Packages : Ms-Excel, Ms-word and Ms-PowerPoint

Competencies and Achievements

- Good English communication skills – Oral & Written.
- Skilled in planning, co-ordination and directing.
- Motivated, productive and ambitious.
- Organized and well structured at work, a Good Team player.
- Independent, Pro-active and self-motivated.

Declaration: I hereby declare all the information furnished above is true to the best of my knowledge.

Place: Dubai

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