

Taqqi Haider Khan



- 9 Years UAE experience in “Sales and Customer Service”
- 15 Years strong track record of delivering outstanding sales result
- Personable, Detail oriented and Self motivated
- Able to work independently with little supervision as well as collaboratively with cross functional departments to achieve organization’s goal.

Experience

2020-04 **Purchase Manager**

Present **Zahid Packages Pvt Ltd, Pakistan.**

- Responsible for the procurement and supply chain management department which manage forecasting and inventory to support the organization's annual revenue.
- Monitored stock levels and placed orders as needed.
- Managed monthly deckle wise purchase of 5000+ Metric Ton paper material (like; Kraft, Test liner, Fluting, CMP) for huge company production from more than 50 suppliers, locally and internationally from Sweden, Finland, KSA and USA.
- Identified and targeted critical procurement issues, saving over 15 million rupees in last 6 months.
- Sourced new Paper Mills to manage monthly purchase target as per monthly sales forecast, with better price and quality paper material.
- Established clear lines of communication between “Paper Mills Owners” and “Zahid Packages Pvt Ltd” Management.
- Evaluated National and Foreign suppliers with careful thought given to overall value (quality, quantity, cost, delivery times and payment terms) with a goal to increase a company's competitive edge and market advantage.
- Performed monthly reconciliation of open purchasing orders.
- Used Software to authorize and monitor paper purchase orders and consumables.
- Generated weekly and monthly reports, documents and analysis in software for senior management review and approval.
- Worked with suppliers to resolve claim issues.

Additional Knowledge about Packaging Industry

- Having good knowledge about working mechanism of Corrugation plants, Flexo, Vesbo and LMC machine.
- Having basic knowledge about production and planning strategy by visiting corrugation plants and printing machines twice in a week, to observe different paper material behavior for different jobs on running plant and print machines.
- Having good knowledge about problems of paper reels and paper material like; wrinkle problem, bubble problem, shade variation, high/low grammage, reels loose or tight, open joint and cut joint problem.
- Having good knowledge of Lab department about different QC test like; Grammage, MFCT, Tensile test, Ash, Bursting, Cobb, Moisturizer and BCT.

Personal Info

Address

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Sargodha,
Punjab, Pakistan

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00971551064890

Nationality

Pakistani

DOB

03-02-1981

Marital Status

Married

**Valid UAE driving License
since 2013**

Skills

Follow up skill

●●●●●
Excellent

Relationship building

●●●●○
Very Good

Verbal & written communication

●●●●○
Very Good

Customer Service Skills

●●●●●
Excellent

Leadership and Team work

●●●●●
Excellent

Problem solving

●●●●○
Very Good

Trend analysis

●●●●○
Very Good

Strategic planning

●●●●○
Very Good

Computer Skills

Word

●●●●○
Good

Excel

●●●●○
Good

Power Point

●●●○○
Basic

Outlook, CRM

●●●●●
Excellent

