#### **HUSSAM KAMAL**



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CONTACT

**Q** Dubai, United Arab Emirates

## **OBJECTIVE**

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

# EXPERIENCE

### 2015 - 2017

CUSTOMER CARE ADVISOR

- Managaing a team of representatives offering customer support
- Resolving customer complaints brought to your attention
- Planning and training and standardization of service delivery
- Processing excellent product knowledge to enhance customer support
- Maintaining a pleasant working environment for the team

#### ANGEL ONE LTD Mumbai, Kerala, India

#### ( 2017 - 2018 )

BUSINESS DEVELOPMENT EXECUTIVE

- Attracting new clients by innovatingand overseeing the sales process for the business
- Preparing and delivering pitches and presentations to potential new clients
- Communicating with clients to understand their needs and offer solutions to their problem
- Maintaining client relationship
- Working with senior team members to identify and manage company risks

#### CO\_PRA MILLS AND STORES Kerala, India

#### 2018 - 2020

SALES AND MARKETING EXECUTIVE

- Creating and presenting sales report
- Ensure the quality of the product are up to the standard
- Tracking sales data to ensure the company meets sales quotas
- Contributing to the development of marketing strategies
- Set up meetings with purchase managers to promote the product and do essential marketing

# SKILLS

Accounting, E commerce

management, Excel, Ability to analyze data, Microsoft PowerPoint & Ms office 365, Critical thinking skill,

**LANGUAGES** 

English, Malayalam, Hindi, Tamil,

PERSONAL DETAILS

Date of Birth: 21/08/1996

Nationality : INDIAN

Availability : Immediate

Visa type : Visit visa

### MEEZAN DATES AND HONEY SYRUP Kerala, India

2020 - 2021

#### SALES AND MARKETING EXECUTIVE

- Understanding of nutrition and basic benefits or danger of specific foods
- Designing and implementing marketing plans for the company products
- Maintaining client relation
- Creating and presenting sales report
- Creating quotation and meeting with the purchase managers

### **S** EDUCATION

Ravindranadh tagore university, bhopal India

2021

B.COM

S.N Vidhya Bhavan C.B.S.E School

2015

Higher secondary education

S.N.Vidhya Bhavan C.B.S.E



High school education