



Ram Mohan

E-mail : rammohanvaikkathethu@gmail.com
Phone : +968 71243060
Present address : Ibri, Sultanate of Oman

Objective

Put the best of my skills and abilities to promotes the growth of the organization and thereby widen my technical knowledge.

Qualifications

BE - ELECTRONICS AND COMMUNICATION ENGINEERING

Professional experience

ABU HARB TRADING & CONT.EST, S of Oman (Sales & Operations)

(October 2016 – Still Working)

RESPONSIBILITIES

- Created additional business with 30% of growth by informing existing customers of upcoming services and products according to their needs
- Communicating the product and service opportunities, special developments, information, or feedback gathered through field activity to the appropriate company staff
- Establishing and maintaining current client and potential client relationships
- Coordinated the whole sales team as per the plans and interest of the company and management
- Devising and presenting new ideas and strategies

ANAMDEV ENGINEERS– Sales & Service engineer April 2012-August 2016
(Channel partner of PHILIPS INDIA LIMITED)

RESPONSIBILITIES

- Sales, training, service and installation of entire range of products from **PHILIPS**.
- Responsible of follow up with different projects status on the sites according to the projects plans.
- Arrange demo and other technical support as per the customer requirement.
- Installations by reviewing installation orders; gathering equipment, supplies and tools, coordinating schedules with customers.
- Provide the service assistance for various products.

- Verify the system functioning by testing equipment, connections and signals; identifying and correcting problems.

Education

BE-ELECTRONICS AND COMMUNICATION ENGINEERING July 2008 — March 2012

Joe Suresh Engineering College, Tirunelveli.

ANNA UNIVERSITY CHENNAI

Obtain the degree with **GPA 6.86**

HSE June 2006 — March 2008

NSS HSS KARUVATTA

BOARD OF H.S.E KERALA

Obtain the H.S.E with **80.8%** of marks

SSLC March 2006

NSS HSS KARUVATTA

BOARD OF PUBLIC EXAMINATION KERALA

Obtain the S.S.L.C with **81.8%** of marks.

VALID OMAN DRIVING LICENSE NUMBER : 108746679

Key Skills

- **Programming / Scripting Languages** - Basics of C,C++,
- **Packages** - MS OFFICE, Operating Systems -Windows 2000/07/08/10,xp.
- **Communication skills.**
- **Interpersonal skills.**
- **Leadership skills.**

Personal Details

Gender	: Male
Date of birth	: 22.09.1990
Father's Name	: Mohan Kumar
Mother's Name	: Thulasi Mohan
Nationality	: Indian
Languages	: English,Hindi,Arabic,Malayalam,Tamil.
Present location	: Ibri, Sultanate of Oman

Declaration

I hereby declare that all the information mentioned above is true to the best of my knowledge. I will make it my earnest endeavor to discharge competently and carefully the duties you may be pleased to entrust with me.

Place:

Ram Mohan

Date: