



FAISAL CHAKKAMMATT

SALES EXECUTIVE

OBJECTIVE

Having interpersonal skills, excellent communication, willing to accept responsibility, works well under pressure, easily adaptable to new environment, honest, hardworking and sincere, feel very confident to accept the challenges and achieve the targets which are my proven ability.

CONTACT



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Dubai

PERSONAL DETAILS

Date of Birth : 06-02-1990
Sex : Male
Address : Al Wasl Street, Dubai
Passport No. : T8518809
Marital status : Married
Religion : Muslim
Languages : English, Hindi, Malayalam, Tamil,
Visa Status : Visit visa until 02nd Nov
Driving License : UAE (manual)

SKILLS

- COMMUNICATION SKILLS
- INTERPERSONAL SKILLS
- PROFICIENCY IN INVENTORY MANAGEMENT
- FLEXIBILITY
- MS WORD
- MS EXCEL
- MS POWER POINT
- ORACLE

EDUCATION

- Hardware and Networking from Microsoft with A grade
- H.S.E from state board of Kerala with 71%.
- High School from state Board of Kerala with 61%.

EXPERIENCE

NATIONAL FOOD PRODUCTS COMPANY UAE **(LACNOR & OASIS)**

SALES EXECUTIVE (HORECA DEPARTMENT) 2019 TO 2021

Lacnor is a part of NFPC and the UAE leader in fruit juice and dairy. Since 1978, it has taken huge leaps forward, from being an active local company to being an international brand, and have established ourselves as a well-known regional brand that does business in over 30 overseas markets.

- Establish professional customer/vendor relationships
- Secure opportunities to quote and follow up on quotes
- Secure orders from existing and potential customers
- Manage customer orders (telephoned, emailed, or faxed)
- Arrange exception deliveries in collaboration with Transportation departments, and other delivery services
- Determine appropriate credits for customers
- Source product based on customer needs
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.

FRESH AND MORE HYPERMARKET LLC (A **DIVISION OF KRC INTERNATIONAL) ABUDHABI,** **SUPERVISOR 2014 TO 2019**

- Set goals for performance and deadlines in ways that comply with company's plans and vision and communicate them to subordinates
- Organize workflow and ensure that employees understand their duties or delegated tasks
- Monitor employee productivity and provide constructive feedback and coaching
- Receive complaints and resolve problems
- Maintain timekeeping and personnel records
- Pass on information from upper management to employees and vice versa
- Prepare and submit performance reports
- Decide on reward and promotion based on performance
- Hire and train new employees