



Abu Dhabi, UAE



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PERSONAL INFORMATION

NATIONALITY : INDIAN
DATE OF BIRTH : 11-03-1993
PASSPORT NO. : U3693582
VISA STATUS : VISIT VISA
GENDER : MALE
MARITAL STATUS : SINGLE

OBJECTIVE

Adaptable professional with 6.5+ years of experience and a proven knowledge of direct sales, customer needs assessment, and negotiations. Aiming to leverage my skills to successfully fill the Sales Manager/ Executive/ Cashier role at your company.

ABDUL BASITH C. K

EXPERIENCE

November 2021 - January 2022

• **SALES EXECUTIVE | Nomad Catering LLC, Abu Dhabi, UAE**

- Meet with Potential Clients to determine their needs.
- Build and maintain relationships with Clients and Prospects.
- Check Stock level and reorder merchandise as necessary.

May 2020 - October 2021

• **SALES MANAGER/ EXECUTIVE | Menstation, Kannur, Kerala**

- Recommend products to customers, based on customers' needs and interests.
- Provide customers with product samples and catalogs.
- Check stock levels and reorder merchandise as necessary.
- Buy products from manufacturers or brokerage firms and distribute them to wholesale and retail clients.
- Resolve customer complaints regarding sales and service.

January 2015 - February 2020

• **SALES MANAGER/ EXECUTIVE/ CASHIER | Pouxu, Bengaluru, Karnataka**

- Oversee regional and local sales managers and their staffs.
- Plan and modify product configurations to meet customer needs.
- Secure and renew orders and arrange delivery.
- Answer customers' questions about products, prices, availability, or credit terms.
- Negotiate prices or terms of sales or service agreements.

EDUCATION

CHOVVA HIGHER SECONDARY | Kannur, Kerala

- Higher Secondary (March 2010)

CHM HIGHER SECONDARY | Kannur, Kerala

- High School (Mar 2008)

LANGUAGES

Malayalam, English, Hindi, Kannada, Tamil, Arabic.

SKILLS

Leadership | Communication | Customer Service | Computer Skills.

DECLARATION

Hereby declaring that all the details furnished above are true to the best of my knowledge.