



Dynamic Sales Executive with 2.2 years of experience providing high level of customer service while increasing revenues. Successful at leveraging sales technologies, software and CRM data to identify, analyse and act upon leads, opportunities and sales funnels. Personable communicator focused on exceeding client expectations.

SHEHIN M M

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[+971 0544894011](tel:+9710544894011)

[11-04-2000 – 22 years old](#)

LANGUAGE

Malayalam: Mother Tongue
English : Proficient
Hindi : Conversational

COURSE

Inventory Clerk
(LSC/Q2108) - 2021

National Skill Development
Corporation Certificate/
Thrissur, Kerala.

Skills

Negotiation
Sales funnel development
Business Networking
Schedule Coordination
Till counting
Cold Calling

Software

Excel / Word/ Power
point/Outlook

Tally_ERP sales

EXPERIENCE:

(2019-2021) / Grand Bajaj Kodungallur



- Improved sales abilities and product knowledge on continuous basis to provide optimal service and achieve quotas.
- Applied highly effective selling skills while properly engaging and presenting solutions to customers.
- Investigated and resolved customer inquiries and complaints quickly.
- Identified opportunities to streamline processes by targeting areas of inefficiency and implementing improvements.
- Developed sales strategy based on research of consumer buying trends and market conditions.

EDUCATION:

2020 Sep – 2021 Mar

M.E.S Asmabi College / Thrissur,Kerala
Professional Diploma in Shipping and Logistics

2018

High school / Thrissur,Kerala

INDUSTRIAL VISIT:

2019 Jan – 2020 Aug

- SARK Enterprises and KELTRON
- Kerala State Industrial Enterprises (KSIE)
- MIV Logistics Pvt Ltd