

MAHESH SARIN.S

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107- STAR OF KARAMA BUILDING ,NEAR KARAMA BUS
STATION,KARAMA,DUBAI

Mahesh sarin s in



FOUR YEARS EXPERIENCE IN SALES

OBJECTIVE

Four years of experience as a sales personnel in banking products is seeking to pursue a professional career as a sales officer in a dynamic environment where I can develop my professional abilities by implementing my theoretical knowledge with practical experience.

EXPERIENCE

HDFC BANK (Bancassurance)(4 Months)

21-03-2022 -

SENIOR CORPORATE AGENCY MANAGER

04-07-2022

Designing and implementing effective marketing strategies to sell new insurance contracts or adjust existing ones.

Contacting potential clients and creating rapport by networking, cold calling, using referrals etc.

Appraising the wishes and demands of business or individual customers and selling the suitable protection and savings plans.

Persistence.

INDUSIND BANK (3.3 Years)

15-12-2018 -

SALES AND MARKETING OFFICER

18-03-2022

Selling products and services to prospective customers.

Performing cost-benefit analyses of existing potential customers.

Reach out to customer leads through cold calling.

Achieve agreed upon sales targets and outcomes within schedule.

Coordinate sales efforts with team members and other departments.

THOPPIL CONTRACTORS INDIA PVT LTD (1.5 Years)

10-06-2017 -

ACCOUNTS ASSISTANT

28-11-2018

Tally ERP Clerk

Reconcile Invoices and Identify discrepancies.

Create and update expense reports.

Prepare Bank deposits and issue invoices to customers and external partners, as needed.

EDUCATION

Kerala University

2017

Bachelor of Commerce

60%

G Tec Computer Education Kerala

2018

Diploma in indian and foreign accounting

B Grade

SKILLS

A desire to achieve results.

Good communication skills.

Active listening skills.

Constant curiosity

A natural desire to close deals.

Sales Negotiation skill

Pleasing and positive attitude.

Analyzing skills

PROJECTS

IAB Certification And JCI participant

International Association of Bookkeeping certification.

Junior chamber international's leadership exploration and development programme participant.

PERSONAL DETAILS

Date of Birth : 10/02/1995

Marital Status : Single

Nationality : Indian

THE END.