



CONTACTS



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Tamil Nadu, India.

SKILLS

Sales Target	★ ★ ★ ★ ★
Products Knowledge	★ ★ ★ ★ ★
U.A.E Roads	★ ★ ★ ★ ★
Computer	★ ★ ★ ★ ★
MS Office & Tally	★ ★ ★ ★ ★

LANGUAGES

English	██████████
Arabic	██████████
Hindi	██████████
Malayalam	██████████
Tamil	██████████

LICENSE DETAILS

U.A.E Manual License #
993107 Renewal : 26/03/2021
Expired

PASSPORT & VISA DETAILS

Passport # L6630176
Renewal : 12/02/2024

FAIZAL KHAN

SALES REPRESENTATIVE

Highly motivated, result-oriented sales professional with 10+ year's extensive experience in driving new business by creating innovative sales plans. Demonstrated ability to targeted prospect accounts, understand customers' needs, and deliver the value proposition for company's products. Consistently succeeds in developing comprehensive strategies to position products, pricing, and marketing to achieve targeted sales growth, Recognized for utilizing innovative approaches and smart business decisions to achieve market positioning and sales targets.

EXPERIENCE

SALES REPRESENTATIVE

Nov.2018 - Feb.2020

(ANARCO Become) ADMIRALS TRADING - DUBAI, U A E

SALES REPRESENTATIVE

Nov.2017 – Oct.2018

AL NUMAIRY AND AL ARAYED TRADING CO (ANARCO) - DUBAI, U A E

SALES REPRESENT, OUTDOOR SALES MAN, MERCHANDISER, DRIVER

2006 - 2015

GULF AND SAFA DAIRIES EST - ABU DHABI, U A E

Major accomplishments:

- Routine sales travel to visit new and existing customers
- Identify and properly qualify new business opportunities using available resources
- Provide customer support by responding to customer inquiries and requests
- Work closely with marketing to recognize & promote sales opportunities
- Ensure that databases are current and updated with accurate customer information
- Routinely pull and reference system reports for additional sales opportunities
- Keep management and sales team members informed of all relevant activity
- Monitor the company's industry competitors, new products, and market conditions to understand a customer's specific needs
- Utilize market data (rankings, sales trends, etc.) to improve placement and retail support.
- Perform inventory controls and keep quality standards high for audits
- Communicate and cooperate with Managers and coworkers
- Follow quality service standards and comply with procedures, rules and regulations

EDUCATION

HIGHER SECONDARY SCHOOL CERTIFICATION

2001 – 2003

STATE BOARD OF TAMIL NADU, INDIA.

Completed Secondary Education In Computer Science With 75% Mark Score