

# ABHIYAN MUHAMMED K K

# CAREER GOALS

With an ambition to pursue a dynamic and challenging career with a organization of repute, this gives value addition to the organization as well as offers opportunity to enhance my professional skills white getting high level of satisfaction and recognition.

# **EXPERIENCE**

Designation: Marketing / Sales

Period: 03 years

# **ACHIEVEMENTS**

- ★ @ CERTIFICATE OF MERIT
  - · Al-Ameen Polytechnic College Intramura
  - Tournaments 2017-2018
- CERTIFICATE OF MERIT
  - Inter Polytechnic Athletic Association IPAA
  - Divisional Tournament 2017-2018

# CERTIFICATE OF COMPLETION

- · C Cube Technologies
- · Course : AutoCAD

# REACH ME AT

: 8943793831

# ACADEMIC HISTORY

- SSLC KERALA
- BOARD EXAM
- DIPLOMA AUTO MOBILE (3 YEARS)

#### **ACHIEVEMENTS**

- **★** CERTIFICATE OF MERIT
  - •Al-Ameen Polytechnic College Intramura
  - Tournaments 2017-2018
- CERTIFICATE OF MERIT
  - •Inter Polytechnic Athletic Association IPAA
  - Divisional Tournament 2017-2018
    CERTIFICATE OF COMPLETION C Cube
  - •Technologies

Course : AutoCAD

# **PERSONAL DETAILS**

DATE OF BIRTH - 21-12-1997

NATIONALITY - INDIA

SEX-MALE

MARITAL STATUS - SINGLE

# PASSPORT DETAILES

PASSPORT NO-R1836053

DATE OF ISSUE - 21-06-2017

DATE OF EXPIRY - 26-06-2027

VISA STATUS - VISIT VISA

# LANGUAGES KNOWN

- ENGLISH
- · MALAYALAM
- HINDI
- · TAMIL

# Responsibilities:

- Clarifying your scheduled and anticipated deliveries before each shift begins.
- Fetching, checking, and signing for parcels at their respective collection points. Taking special care to load the parcels into your bag or vehicle in a safe manner. Devising and choosing the most effective routes.
- Transporting items to drop-off points.
- Answering recipients' questions about the delivery process. Ensuring that both yourself and the recipient sign all relevant documentation upon delivery.
- Checking to see that you have completed all work allocated for the day. Advising your line manager of deliveries that could not be fulfilled.
- Remaining friendly and helpful as you conduct your duties.
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships Reach out to customer leads through cold calling Expedite the resolution of customer problems and complaints to maximize satisfaction

# **ABILITIES:**

- Ability to work together with a team.
- Effective time management skill
- Hardworking, dedicated & Sincere towards the tasks undertaken.
- High energy level & self-motivated.
- Quickly grasps new ways of doing things (Quick learner)
- · Strong in multi-tasking

# DECLARATION

I hereby certify that the details given above are true to the best of myknowledge and I am looking forward to hearing from you soon