

Subair.k

Cad Designer & Estimator



CONTACT



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SKILLS

- Microsoft office & outlook
- AutoCAD electrical & architectural
- 3ds max + v-Ray
- Revit Architecture
- Sketch up
- Adobe Premiere
- Photoshop

CORE COMPETENCIES

- Clever & successful Marketing
- Flexibility
- Adaptability & change
- Team work
- Professionalism & change
- Attention to detail
- Knowledge to handle all documents properly.
- Handling critical issues.
- Proven experience as Production Supervisor or similar role

EDUCATION

Bachelor of Arts,
Bharatiar University - India

Diploma in civil Engineering,
ICE -India

Diploma in ID Grfx & Revit,
Autodesk -India

COURSES COMPLETED

- MCAD Civil 3D

PROFESSIONAL SUMMARY

5+ Years' experience in Cad Designing , Estimation & Supervising
2+ Years' experience in Sales & Marketing,
1+ Years' experience as construction Engineering.

A highly capable, accomplished and reliable professional with over all 8+ years of working experience in various roles both UAE & INDIA. I believe that I have the right mind-set for any potential employer as I'm a trustworthy, adaptable, flexible, committed person, and always display this in any job that I undertake. I am always willing to learn and develop and I'm able to use my own initiative and work as part of a team.

WORK HISTORY

Cad Designer & Estimator

2021 - Current

Power & Control FZCO, JAFZA - Dubai, UAE

- Preparation of technical submittals, BOM & as-built drawings.
- Experience with AutoCAD and/or AutoCAD Electrical modeling of switchgear, switchboards and panel boards.
- Develop overall panel layouts/ single line drawings, BOQ & Index using AutoCAD & Excel.
- Reviewed and Make corrections to the drawings as requested by the project engineer & senior staffs.
- Explain drawings to production or construction teams and provide adjustments as necessary.
- Knowledge of circuit breakers, power generation & distribution systems, switchgear, low & medium voltage equipment's.
- Experience in Switchgear designing GA, internal wiring layouts, electrical schematics and bus bar components.
- Follow up for design submittal approval.
- Prepare Design and costing of Electrical panels
- Prepare & submitting quotations, cost estimates for all enquires
- Design checks on the drawings/ documents provided by client, based on company's specification & international standards etc.
- Revise and resubmit technical drawing & quotations.
- Monitoring the costs at the different stages of a project to ensure it stays within the estimated costs
- Responsible for estimating the costs of projects, evaluating the documents, generating BOQ & drawings based on company specifications and DEWA standard.
- Analyse blueprints and other documentation ,along with Specifications to prepare time, cost, materials, and labor estimates.

Production Supervisor

2016 - 2021

Power & Control FZCO, JAFZA - Dubai, UAE

- Set daily/weekly/monthly objectives and communicate them to employees
- Supervising operations within a facility to achieve higher output
- Organize workflow by assigning responsibilities and preparing schedules
- Manage the workflow by assigning responsibilities and preparing schedules
- Ensure the safe use of equipment and schedule regular maintenance
- Check production output according to specifications
- Maintaining communication between employees and senior executives to ensure procedures and policies are well-understood
- Submit reports on performance and progress
- Identify issues in efficiency and suggest improvements

Sales & Marketing Executive

2015 - 2016

Am motors (Authorized Maruti Suzuki dealer)- Kerala, INDIA

- Contact clients with interest in procuring automobiles to offer them sales deals.
- Maintain a list of new /existing customers & occasionally communicate with them to discuss business opportunities.
- Identify current product pricings, competing products & new techniques of merchandising.
- Interact with customers to identify their requirements & assist them in selecting a car that meets their specification.
- Maintain contact with clients to provide post-sales services, obtain customer feedback and resolve any arising customer issue.
- Maintain professional appearance.
- Understands automobiles by studying characteristics, capabilities & features.

LANGUAGES

Malayalam: Native language

English: B2

Upper intermediate

Hindi: A2

Elementary

AREAS OF INTEREST

- Sales Coordinator
- Sales & Marketing
- Supervisor
- Estimation
- AutoCAD Designer
- 3D visualizer
- Site Engineering

JOINING PREFERENCE.

- Immediate Joining.

PROJECTS HANDLED IN PNC

- Nakheel Mall- Dubai
- Galleria Mall- Dubai
- Ibn Battuta hotel-Dubai
- 1JBR-Dubai
- Fareed Tower 1& 2 – Dubai etc.

REFERENCE.

- Ashraf Oli Muhammed-HR Manager (PNC)
+971-557869338, +971-559544378
- Fazil Muhammed – Project Manager (PNC)
+971-564112937
- Nazar Ali Senior Estimation Engineer (3E)
+971-556424007

- Demonstrate vehicle features & take customers on test drives.
- Maintain our social media platforms, including messages to our audience and all marketing campaigns
- Conduct vehicle events to attract customers.
- Showcase the dealership's vehicles and explain their features and warranties to customers.
- Answer customer questions about cars, financing and purchase process

Engineer / Sales & Marketing Executive -Water proofing Chemicals EPH Builders & Developers – Kerala, INDIA

2014 - 2015

- Meeting new and existing clients and determining their requirements.
- Conducting on-site investigations and analyzing data.
- Delivering projects under strict deadline and within client's budgets.
- Assist the Senior Engineer with site studies, site designs, contract documentation preparation, and graphic presentation
- Complete projects with clear, specified objectives and limited variables
- Perform administrative duties associated with project management for civil/site projects
- Work independently on small projects, or assist more-senior engineers on larger projects
- Ordering machinery and materials.
- Expert 3Ds Max and Sketch-up skills to create 3D Models, V-Ray delivering realistic colored 3D renders.
- Read and understand 2D and 3D architectural drawings
- Efficient use of Auto Cad for 2D Drafting and detailing. of Architectural drawings for various projects
- Assessing potential risks materials & costs
- Monitor, progress & compile reports in project status
- Manage budget & purchase equipment materials

Sales & Marketing Duties

- Sales and supply of Water proofing chemicals
- Marketing and Sales of Construction Chemicals through architects, Structural Consultants, design consultants, other Construction Companies, Retail outlets, and Waterproofing Application
- Sales of Construction Chemicals through Channels
- Follow up sales enquiries and sales prospects.
- Deal with Architects & Consultants
- Responsible for developing marketing plans and promoting of company's products and reputation.
- Install waterproofing treatment using equipment in accordance with established procedures and practices.
- Promote company chemical products
- Execute professionalism in waterproofing works
- Familiar with water proofing chemicals such as, Dr. Fixit, Forsoc, Araldite etc.
- Identify new customers, markets and opportunities for business expansion