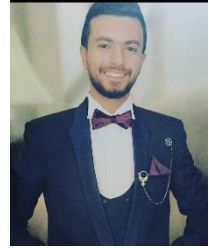


Ahmed Samir

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PERSONAL INFORMATION

Date of Birth	: 25/01/1993	Nationality	: Egyptian
Age	: 28	Languages	: English, Arabic
Sex	: Male	Highest Educational Attainment	: Bachelor's Degree
Civil Status	: Married	UAE Driving License	: No (Saudi Arabia)

EDUCATIONAL ATTAINMENT

- Higher Institute of computer

KEY QUALIFICATION

- Strong background in Marketing, Customer Care Management, Telecommunication for Sales, Personal Sales, Sales Management, and Technical Support; Experience in Retail Sales and Merchandising
- Clerical and Administrative skills
- Can work with flexible time
- Requires Less supervision
- Equipped with good Response Capabilities in managing/supervising individual or group.
- Optimistic and Goal Oriented.
- Excellent Analytical and Problem solving skills

PROFESSIONAL EXPERIENCE

I. Huawei Technologies

Job Position: Brand Ambassador

- Effectively raising brand awareness of Huawei products here in the UAE by educating customers, retailers and distributors.
- Increasing sales tremendously by building rapport with customers and vendors, monitoring customer feedbacks and escalating complaints to the management.
- Working to maintain good relationships with existing clients and gaining repeat business wherever possible.

Duration: October 2018 – Present

II. Americana (Egypt)

Job Position: Salesman / outdoor

- Managed a team of Sales Promoters to fulfill customer requests and provide guidance regarding products in order to help them achieve their sales targets.
- Approached customers and offered them advice on mobiles to persuade them to buy.
- Arranged merchandise on shelves according to popularity and other criteria.

Duration: February 2019 – October 2020

III. Alalali Company (Saudi Arabia)

Job Position: Salesman / outdoor

- Serves customers by selling products and meeting customers needs
- Services existing accounts , obtain orders and establishes new accounts
- Obtain orders and organize daily work schedule to call on existing customers

Duration: January 2016 – January 2018

IV. Happy Sweet (Egypt)

Job Position: Salesman / outdoor

- Serves customers by selling products and meeting customers needs
- Services existing accounts , obtain orders and establishes new accounts
- Obtain orders and organize daily work schedule to call on existing customers
-

Duration: January 2015 – December 2018

SKILLS AND QUALITIES

- Native language is Arabic and fluent in both spoken and written English
- Strong communication skills
- Sales-oriented with positive mindset
- High level of discipline, self-motivation and responsibility
- Advanced level of Computer knowledge and latest Web trends
- Excellent analytical skills and willingness to learn
- Complaints Management
- Leadership Skills
- Organizing/ Planning – Events, Meetings, and other Business Transaction
- Administrative and Clerical skills

AWARDS AND CERTIFICATES

- Top-Team Award for 3 consecutive months (American Egypt)
- Purpose Driven Awards