

# Athif Moideen

## Sales Executive

Sales Representative with successful background in sales and team leadership. Consultative sales expert with history of exceeding quotas, building customer bases and capitalizing on valuable business opportunities.



## Contact

### Address

Bur Dubai UAE

### Phone

+971 58 683 0859

### E-mail

athifmoideen123@gmail.com

## Skills

- Sales expertise ●●●●● Excellent
- Revenue Generation ●●●●● Excellent
- Client Service ●●●●● Excellent

## Languages

- Malayalam ●●●●● Excellent
- English ●●●●○ Very Good
- Hindi ●●●○○ Good
- Tamil ●●●○○ Good

## Work History

### Salesman

3G Mobile World , Calicut

- Educated customers on technical features and the use of devices.
- Assisted all customers with choosing the proper cellphone device and plan.
- Assisted with repairing or replacing defective devices
- Assisted customers in selecting products that best fit their lifestyles, preferences, and personal needs.
- Provided assistance to customers with the purchase of products and services.

### Sales Representative

Apco Suzuki , Calicut

- Interact with customers to identify their requirements and assist them in selecting the Vehicles that meets their specifications.
- monitoring the auto sales industry to identify current product pricing, competing/new products and new techniques of merchandising.
- Contact potential clients with interest in procuring automobiles to offer them sales deals.
- Processing of client orders to ensure timely delivery of purchased units.
- Merchandising and display of Vehicles in a sales outlet.
- Maintain contact with customers to provide post-sales services, obtain customer feedback, and assist with the resolution of customer issues or challenges.

2019-02 -  
2022-03

## Education

### Diploma in Electronics And Communication

Ciesco ITI - Calicut

## Certifications

International Diploma in Computerized Accounting and Finance - (IDCAF)  
Accounts Academy, Calicut