



## MOHAMMED MUSTAFA K.P

### PROFILE

Looking forward for an organization that offers a challenging, stimulation, learning environment to work in and provide scope for individual & organization development, which offers attractive prospects for long development and career growth.

### CONTACT



+971 542730979



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Sharjah , UAE

### PERSONAL DETAILS

Nationality : Indian  
Date of Birth : 28/12/1995  
Sex : Male  
Marital Status : Single  
Languages : English , Hindi  
& Malayalam  
Passport No : L7773240  
Date of Issue : 24/03/2014  
Date of Expiry : 23/03/2024  
Visa Status : Visit Visa

### EDUCATION

- Degree (B.Com)
- Higher Secondary School
- S.S.L.C

### WORK EXPERIENCE

- 1 Year Experience as a **Salesman** (Indoor) at M-VIBE Gens Shop in Kerala , India
  - Present, promote and sell products/services using solid arguments to existing and prospective customers
  - Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
  - Establish, develop and maintain positive business and customer relationships
  - Reach out to customer leads through cold calling
  - Expedite the resolution of customer problems and complaints to maximize satisfaction
  - Achieve agreed upon sales targets and outcomes within schedule
- 1 Year Experience as a **Accounts & Salesman** (Indoor) at BEAUTY SPORTS in Kerala , India
  - Promoting the company's existing brands and introducing new products to the market.
  - Analyzing budgets, preparing annual budget plans, scheduling expenditures, and ensuring that the sales team meets their quotas and goals.
  - Gathering, investigating, and summarizing market data and trends to draft reports.
  - Implementing new sales plans and advertising.
  - Recruiting, training, scheduling, coaching, and managing marketing and sales teams to meet sales and marketing human resource objectives.

### SKILLS

- Ability to resolve problem and give innovative ideas
- Time Management skill
- Communication Skill
- Good leadership quality

### DECLARATION

I hereby declare that the above furnished information are true and correct to the best of my knowledge and belief

**MOHAMMED MUSTAFA K.P**