

SEYED ALI.S

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⊠ Seyedali3384@gmail.com

ฒ UAE



ACADEMIC CREDENTIALS

2007 **Q BBA**

University of Kerala

Year? • HIGHER SECONDARY

R.E.C. Higher
 Secondary School,
 Calicut

Year? • SSLC

Markaz H.S. School
 Calicut

TECHNICAL QUALIFICATIONS

DIPLOMA IN HOTEL MANAGEMENT

Continental Institute.
 Palakkad

DIPLOMA IN COMPUTER APPLICATION

- G Tech, TVM

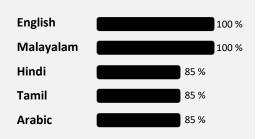
ACHIEVEMENTS

Was given **Best Salesman Award** for continuously Achieving sales target

COMPUTER PROFICIENCY

Basic Operations $\star \star \star \star \star$ Internet & Email $\star \star \star \star \star$

LANGUAGES KNOWN



CAREER ABRIDGEMENT

Having 12+ years of solid marketing experience in the field of sales & marketing sector (Auto Paints & FMCG), seeking a challenging position in Sales & Marketing in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

KEY SKILLS

Team Work	Work Ethic	Communic	ation	Leadership	
Organization skills Time A		e Management	In	terpersonal ability	
Detail Oriented	Punctual	Quick Learner	Hardwo	orking Analytic Skills	

EMPLOYMENT CHRONICLE -12+ Years of Experience

SALES EXECUTIVE | Nov 2019- Mar 2022

IFFCO DISTRIBUTION

SALES EXECUTIVE | Jun 2016- Nov 2019

FMCG M.H ENTERPRICESS L.L.C

SALES REPRESENTATIVE | Jun 2014 – Apr 2016

FMCG COMPANY FARM FRESH L.L.C

SALES COORDINATOR | Apr 2012 – Jan 2014

AHMED ATIQ GENERAL TRADING, DUBAI

SALESMAN (AUTO PAINTS) | Mar 2010 – Jan 2012

TRAN WORLD AUTO PAINS, SHARJAH U A E

RESTAURANT SUPERVISOR (AL-BAWAREH) | Jul 2006 - Mar 2010

RED PEPPER GROUP DUBAI, U A E

Key Responsibilities

- Keep on customer satisfaction.
- Implement the delivery of sales strategies.
- Establish and maintain effective relationships with new and existing customers, establishing their needs and advising on the suitability of services.
- Identifying new business opportunities and introducing the product
- Screening, interviewing, hiring, and training restaurant staff.

PERSONAL DOSSIER

Gender : Male

Date of Birth : 30/05/1985

Nationality : Indian
Marital Status : Married

Permanent Address

63/604 pally street, Poonthura, TVM

Kerala, India

Passport No : L8961672

DRIVING LICENSE DETAILS

Holder of valid Indian & U.A.E,
 Dubai (Light vehicle)
 Driving License

INTERESTS





Songs Internet Browsing

REFERENCE

HANEEF MANAGER

Contact No: +971-564775689

- Analyses completive product offering in terms of features and benefits as well as price points.
- Report day to day activities to the Business development manager
- Managing restaurant staff's work schedules.
- Conducting regular inspections of the restaurant kitchen to determine whether proper standards of hygiene and sanitation are maintained.
- Overseeing food preparation, presentation, and storage to ensure compliance with food health and safety regulations. Checking in on dining customers to enquire about food quality and service.
- Monitoring inventory and ensuring that all food supplies and other restaurant essentials are adequately stocked.

PERSONAL STRENGTHS

- **COMMUNICATION** Interpersonal skills verbal, problem solving and listening skills in any administrative role.
- **SERVICE** Having a customer focused approach Skills include Patience, Attentiveness and a positive language.
- ORGANIZATION Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management.
- MANAGEMENT Management skills to direct others and review others performance.

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.

SEYED ALI.S