



SEYED ALI.S

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ACADEMIC CREDENTIALS

2007 **BBA**

- University of Kerala

Year? **HIGHER SECONDARY**

- R.E.C. Higher
Secondary School,
Calicut

Year? **SSLC**

- Markaz H.S. School
Calicut

TECHNICAL QUALIFICATIONS

DIPLOMA IN HOTEL MANAGEMENT

- Continental Institute.
Palakkad

DIPLOMA IN COMPUTER APPLICATION

- G Tech, TVM

ACHIEVEMENTS

Was given **Best Salesman Award** for
continuously Achieving sales target

COMPUTER PROFICIENCY

Basic Operations ★★★★★

Internet & Email ★★★★★

LANGUAGES KNOWN

English 100 %

Malayalam 100 %

Hindi 85 %

Tamil 85 %

Arabic 85 %

CAREER ABRIDGEMENT

Having **12+ years** of solid marketing experience in the field of **sales & marketing sector (Auto Paints & FMCG)**, seeking a challenging position in Sales & Marketing in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

KEY SKILLS

Team Work

Work Ethic

Communication

Leadership

Organization skills

Time Management

Interpersonal ability

Detail Oriented

Punctual

Quick Learner

Hardworking

Analytic Skills

EMPLOYMENT CHRONICLE - 12+ Years of Experience

SALES EXECUTIVE | Nov 2019- Mar 2022

IFFCO DISTRIBUTION

SALES EXECUTIVE | Jun 2016- Nov 2019

FMCG M.H ENTERPRICES L.L.C

SALES REPRESENTATIVE | Jun 2014 – Apr 2016

FMCG COMPANY FARM FRESH L.L.C

SALES COORDINATOR | Apr 2012 – Jan 2014

AHMED ATIQ GENERAL TRADING, DUBAI

SALESMAN (AUTO PAINTS) | Mar 2010 – Jan 2012

TRAN WORLD AUTO PAINTS, SHARJAH U A E

RESTAURANT SUPERVISOR (AL-BAWAREH) | Jul 2006 – Mar 2010

RED PEPPER GROUP DUBAI, U A E

Key Responsibilities

- Keep on customer satisfaction.
- Implement the delivery of sales strategies.
- Establish and maintain effective relationships with new and existing customers, establishing their needs and advising on the suitability of services.
- Identifying new business opportunities and introducing the product
- Screening, interviewing, hiring, and training restaurant staff.

PERSONAL DOSSIER

Gender : Male
Date of Birth : 30/05/1985
Nationality : Indian
Marital Status : Married
Permanent Address :
63/604 pally street, Poonthura, TVM
Kerala, India
Passport No : **L8961672**

DRIVING LICENSE DETAILS

- Holder of valid **Indian & U.A.E, Dubai (Light vehicle)** Driving License

INTERESTS



Songs



Internet Browsing

REFERENCE

- HANEEF MANAGER**
Contact No: +971-564775689

- Analyses complete product offering in terms of features and benefits as well as price points.
- Report day to day activities to the Business development manager
- Managing restaurant staff's work schedules.
- Conducting regular inspections of the restaurant kitchen to determine whether proper standards of hygiene and sanitation are maintained.
- Overseeing food preparation, presentation, and storage to ensure compliance with food health and safety regulations. Checking in on dining customers to enquire about food quality and service.
- Monitoring inventory and ensuring that all food supplies and other restaurant essentials are adequately stocked.

PERSONAL STRENGTHS

- **COMMUNICATION** - Interpersonal skills – verbal, problem solving and listening skills in any administrative role.
- **SERVICE** - Having a customer focused approach Skills include Patience, Attentiveness and a positive language.
- **ORGANIZATION** - Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management.
- **MANAGEMENT** - Management skills to direct others and review others performance.

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.

SEYED ALI.S