

CONTACT

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☎ 0589165084
📍 Abudhabi

SKILLS

MS Office
CCNA, A+, N+, MCSE & RHCE
COMPUTER HARD WARE AND
NET WORKING

LANGUAGES

ENGLISH ● ● ● ● ●
ARABIC ● ● ● ● ●
HINDI ● ● ● ● ●
MALAYALAM ● ● ● ● ●

EDUCATION

BACHELOR OF COMMERCE
Aug 2009 - May 2012
PERIYAR UNIVERSITY

PERSONAL DETAILS

- Date Of Birth: 13-10-1989
- Marital Status: Married
- Nationality: Indian
- Passport no: R8307107
- Visa Status: Residence Visa
- **Driving License: UAE & India**

FAISAL KK

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SUMMARY

Self-motivated individual who has proven abilities to work effectively in a team or individually achieving targets- quickly, accurately and effectively. Seeking Mid / Senior level assignments in Sales & Marketing in a growth oriented organization.

EXPERIENCE

MERCHANDISER CUM STORE INCHARGE 2021 - 2022
MUMUSO, ABUDHABI - UAE

- Complete store operational requirements by scheduling and assigning employees following up on work results
- Managing store staff by orienting and training employees.
- Ensure availability of merchandise and services by approving contracts; maintaining inventories.
- Manage stock levels and make key decisions about stock control
- Manage all controllable costs to keep operations profitable
- Analyzing sales figures, customers reactions and market trends to anticipate product needs
- Evaluating staff performance activities and providing training for store staff
- Planning and developing merchandising strategies
- Respond to customer complaints and comments
- Ensuring that the employees are following the rules and policies of the company.

SENIOR EXECUTIVE - SALES 2012 - 2020
AMANI NOVELTY, DOHA - QATAR

- Sales & Marketing Strategy
- New Business Development
- Key Account Development & Management
- Team Leadership
- Conflict Resolution/Problem Solving
- Client Meetings & Presentations
- Prepare and deliver appropriate presentations on products and services
- Ensure the availability of stock for sales and demonstrations
- Negotiate/close deals and handle complaints or objections

TECHNICAL SUPPORT ENGINEER 2010 - 2012
TCC-WIPRO - THRISSUR

- Service Support for Wipro Clients (Hardware And Software Support)
- Hardware Support (Problem Identifying and Trouble Shooting).
- Installing and Configuring OS and Applications Requirement of Clients.
- Configuring MS Outlook, Outlook Express, Lotus and Applications.
- Provide enterprise-level assistance to clients.

References: Available upon request