



SATHYA RAJ

SALES EXECUTIVE

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Professional Summary

Experienced and reliable Sales Executive with extensive experience as Store Salesman, Sales Executive and Counter Salesman. Motivated with 6+ years expertise Home Appliances division. Strong dedication to help customers resolve issue sand cultivating a positive image of the company.

Area of Expertise

- * Excellent communication and people skills.
- * Excellent at time management and planning.
- * Customer oriented mindset.
- *Efficient negotiation andsales skills.Handling clients.

Alternate Number
+971 527 328 986

WORK EXPERIENCE

1. STORE SALESMAN (2005-2010)

GODREJ HOME APPLIANCES DIVISION

Manjeri, Malappuram Dt., Kerala.

DUTIES HANDLED:

- Collaborate with buyers, suppliers, distributors and analysts tonegotiate prices, quantities and time-scales.
- Maximize customer interest and sales levels by displaying products appropriately.
- Complete store operational requirements by scheduling

2. SALES & FITTING (2011-2015)

SOFA MANUFATURING COMPANY, SAUDI ARABIA

DUTIES HANDLED:

- Builds business by identifying and selling prospects; maintainingrelationships with clients.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Greeting customers and taking orders. -Processing payments -
- Assisting customers with queries and providing solutions quickly.

3. DRIVER (2016-2021)

TOURIST TAXI DRIVER, MANJERI

ACADEMIC QUALIFICATION

- Higher Secondary (+2) from Higher Secondary Board of Kerala- 2004
- Secondary School (S.S.L.C) from Board of Public Examination, Kerala -2002.

SKILLS :

- Product knowledge
- Customer retention
- Verbal communication
- Leadership

LANGUAGE KNOWN :

- English
- Malayalam
- Hindi

PERSONAL DETAILS

Date of Birth : 26-11-1986
Sex : Male
Nationality : Indian
Marital Status : Married
Passport Number : U4196763
Passport Issue Date : 16-03-2020
Passport Expiry : 15-03-2030
Place of Issue : KOZHIKODE