

MOHAMMED ALI

SALES EXECUTIVE

"Results-oriented sales professional with 2 years of experience in consumer products and a proven track record of exceeding monthly sales quotas in a electrical trading company . Highly skilled at creating new relationships and maintaining strong customer relations to generate repeat business. In-depth knowledge of effective sales strategies and exceptional presentation skills. Analytical thinker with the ability to perform well under pressure. Goal- and team-oriented with strong leadership skills and a commitment to team quotas"

EXPERIENCE

Sales Executive

Meka General Trading LLC, Abu Dhabi

02/2020 - Present

- Performed and interpreted product-based market research, efficiently.
- Identified business prospects and obtained new sales opportunities.
- Demonstrated ability in meeting sales objectives
- Developed and executed various outside sales and business development activities.
- Promoted and sold a variety of company products and services to clients.
- Established and maintained strong professional relationships sales team, vendors, and outside clients.
- Responded to and resolved all client complaints, in an effective and timely manner.

Counter supervisor

Worldair Tours and Travels, Kerala

2017 - 2019

- 2-year experience as Counter supervisor & Tour Package coordinator.
- Well knowledge in GDS software Galileo, Amadeus and Online Computer Reservation Systems. Also handled Tour package section, Domestic and International, And visa section.

ACADEMIC QUALIFICATION

- **Bachelor of Business Administration with Aviation**
AJ Aviation college, Bangalore (2014 – 2017)
- **Higher Secondary Education in Commerce**
IESHSS Mudavannoor, Kerala (2012 – 2014)
- **Kerala State Board-SSLC**
Darul Uloom English Medium school, Kerala (2011 – 2012)



CONTACT

+971 58 98 88 216

ali78mhd@gmail.com

PROFESSIONAL SKILLS

- MS Outlook
- MS Excel
- MS Word
- GDS Software

CORE STRENGTHS

- Leadership
- Growth-midset
- Verbal communication
- Strategic thinking
- Flexibility
- Customer relationship management
- Product knowledge
- Demonstration skill

PERSONAL STATUS

Nationality : Indian
Marital status : Single
Languages : English, Hindi, Malayalam, Tamil
Date of Birth : 30/03/1995
Passport No : P4058437
UAE driving license No : 2626193