# **CURRICULAM VITAE**

VISWAN.K .P Koothuparambath House Maruthur P.O, Palakkad DistKerala - 679306 E-mail:viswanp1@gmail.com Mob:+ 971502469904



#### **PROFESSIONAL SUMMARY**

An expert at turning buyers into repeat customers, I have twelve years of work experience in the field of sales. winning over customers in face to face meeting and growing sales revenue within an assigned territory. I have a stable work history and successful track recode of personal sales performance in a large corporate environment. I guaranteed to make important contribution to business operation

## **Objective**

Hard-working, Dedicated and experienced salesperson with a positive outlook, friendly personality And pleasant disposition seeks a career in sales, physically fit, can work long hours, quick learner and articulate product specifications clearly and observes excellent customer service practices

#### **EDUCATIONAL DETAILS**

- SSLC from kerala board
- Plus Two from kerala board (Humanities)

#### **WORK EXPERIENCE**

#### Twelve years of Experience in the field of SaleExecutive

#### **CAREER**

### 2018 - Present MORE SUPERMARKET, Pattambi

- ❖ Keep the store clean and orderly
- ❖ Attended to all customers who enter store premises
- Growing sales through existing clients

#### 2014-2017 VIVA SUPERMARKET, PATTAMBI

- Collecting feedback from customers about the product they have bought. Making phone calls to customers
- Addressing customers objections as they arise

#### 2011-2014 HARIHARAN TEXTILES, PATTAMBI

- Negotiating prices and services with customers
- ❖ Asking customers what their budget

### **PERSONAL DETAILS**

Name : Viswan .K.P

Father's name : Velayudhan .K.P

Sex : Male

Date of birth : 18/03/1991

Marital status : Single

Religion : Hindu

Nationality : Indian

Language known : English, Malayalam

Passport No : T0392956

# **DECLARATION**

I here declare that the information provided by me in this form is true and correct in every particular.

Place: Pattambi VISWAN.K.P

Date: