



Deepu B

To associate with an organization that promises a creative career in progressive environment so to enhance my knowledge and skills in the state of new technology and be a part of the team that excels in work towards the growth of the organization.



deepupsnce20t@gmail.com



+971582401944



Dubai, United Arab Emirates



linkedin.com/in/deepu-b-937603231

STRENGTHS

Communication skills and networking ability.

Commercial Awareness

Strong Attention to Detail

Store Management

Positive Attitude and Hardworking

Adaptive to Any Environment

LANGUAGES

English
Professional Working Proficiency

Hindi
Professional Working Proficiency

Malayalam
Native or Bilingual Proficiency

INTERESTS

Travelling

Reading Books

Watching Movies

WORK EXPERIENCE

Marketing Staff

Gold Medal Switches and Cable Distribution Hub

08/2021 - Present

Achievements/Tasks

- Listen to customer requirements and present appropriately to make a sale
- Maintain and develop relationships with existing customers in person and via telephone calls and emails
- Check the quantities of goods on display and in stock and Keep a record of sales and restock the store accordingly
- Sorting out newly recieved stocks and managing accordingly

Sales Executive

Bajaj Home Appliances Distribution Hub

02/2020 - 03/2021

Achievements/Tasks

- Act as a contact between a company and its existing and potential markets
- Gather market and customer information
- Make accurate, rapid cost calculations and providing customers with quotations.
- Act as a store keeper

Service Engineer-Specialized in Hydraulics Heavy Equipments Machineries.

Nirmala Automobiles Pvt. Ltd

01/2017 - 03/2018

Achievements/Tasks

- Monitoring equipment and machinery performance and developing preventative maintenance measures.
- Delivering demonstrations to ensure that customers are educated on safe and effective equipment use.

Junior Service Engineer-Specialized in Hydraulics Heavy Equipments Machineries.

PSN Construction Equipment's Pvt. LTD, (TATA Hitachi)

04/2015 - 11/2016

Achievements/Tasks

- Responds to customer complaints
- Offers customer training for the product and Repairs, tests and maintains equipment
- Monitors performance of the machines

EDUCATION

Diploma in Heavy Equipments Maintenance Engineering

PSN Training Institute Edappally Cochi

2015

ITI

Bharath Institute of Technology Pvt. ITI Mannar -

2015