



CONTACT ME AT

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SKILLS SUMMARY

- Project Management
- Strategy Development
- Store Supervision
- Enterprise Resource Planning
- Staff and User Training
- Process Improvement

AWARDS RECEIVED

 Business Bootstrap
Training (Kinverg

 Inbound Marketing
Methodology
(HubSpot Academy)

ABUBAKAR BALAL

MANAGER

PERSONAL PROFILE

An enthusiastic young individual with entrepreneurial acumen that has helped me in developing a diversified business management portfolio. With a detailed understanding of dealing and transaction proceeding. I have decided to broaden the scope of my carrier in the field of business growth system.

WORK EXPERIENCE

Store Manager

Master Shoes, Mandi Bahauddin | Jan 2019 - Jan2022

- Responsible for management of day to day operations ranging from inventory and personnel management to overseeing sales.
- Ensure stock levels are maintained as per guidelines and adherence to safety and security policies.
- Ensured professional growth of employees through training sessions.
- Deal with customers in after-sale services to manage feedback and complaints.
- Supervised logistics of inventory and management of target achievement.

McDonald's Pakistan [Behra]

Shift Management | Oct 2018 - Nov 2018

- Learnt the management of various front-end and back-end operations.
- Trained in use of technology in growth velocity plan of the organization.
- Ensured that the SOPs were followed during shift hours. Developed and implemented various safety protocols at the outlet

TRAININGS AND GROUNDING

Mega Success Pakistan [Lahore]

CEO Training Program | Nov 2020-Dec 2020

- Attended a 6-weeks in-house training in corporate leadership and business sustainability with multiple workshops on project management and target achievement

EDUCATIONAL HISTORY

B.Sc Mathematic and Physics

University of Punjab, Pakistan | Dec 2015 - Jan2017

F.Sc Pre Engineering

Govt. College Malakwal| 2011 - 2013