

CURRICULUM VITAE



TOM SAGAR N P

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OBJECTIVE

To obtain a responsible, a challenging position and to be able to share, improved and make full use of my knowledge and skills for the growth, betterment and progress of an established organization dynamically

SUMMARY OF SKILLS:

- Having a friendly & professional manner.
- Able to commit at short notice to overtime during busy trading periods.
- Aware of brand marketing, pricing and positioning.
- A proactive and passionate attitude towards sales
- Have the ability to listen to the customer's needs.
- Immaculate presentation, always well smartly dressed.
- Knowledge of cataloguing and inventory techniques

WORK EXPERIENCE:

POSITION	COMPANY	DURATION
SALES CONSULTANT	VTJ HYUNDAI	1.5 Year
RELATIONSHIP MANAGER	INDUS NEXA	8 Months
SALES CONSULTANT	TVS RENAULT	2.2 Years
RETAIL ASSOCIATE	CAR'S 24	Currently Working

Duties and responsibilities

- ❖ Provides smile to the customer always
- ❖ Provides 100% customer service.
- ❖ Collecting market information about competitors activities and giving feedback to my head.
- ❖ Providing after sales services to my existing customer.
- ❖ Present our product to the customer
- ❖ Maintaining relationships with existing customers through regular visits
- ❖ Establish and maintain business relations and generate new business.
- ❖ Ensure high level of consumer satisfaction by building and maintaining good relationship with potential customers.
- ❖ Verifying the documents and submitting with 100% success ratio.
- ❖ Initiate and close deals.
- ❖ Provides appropriate action to different kinds of problem arising.
- ❖ Monitor and review the plans.
- ❖ Involved in developing sales & pricing strategies.
- ❖ Constantly improving business development activities.
- ❖ Dealing with resolving customer complaints and concerns.
- ❖ Supporting the team and manager.

EDUCATION

▪ SECONDARY SCHOOL LEAVING

ST.DOMINIC'S ENGLISH MEDIUM HIGHER SCHOOL PALLURUTHY

- **Higher secondary school certificate (Science)**

ST.SEBASTIAN'S HIGHER SECONDARY SCHOOL THOPPUMPADY

- **DIPLOMA IN AUTOMOBILE ENGINEERING**

MATHA COLLEGE OF TECHNOLOGY N.PARAVUR

TECHNICAL SKILLS

- Diploma in Automobile Engineering.

SPECIAL SKILLS

- Flexibility, adaptability and the willingness to learn new skills.
- Excellent communicator with the unique to work alone or in a team
- Ability to deal with sensitive people management issues effectively.
- Quick learner and excellent team player.
- Basic computer knowledge and internet knowledge

PERSONAL DATA

- Date of birth : 04-05-1996
- Gender : Male
- Nationality : India
- Marital Status : single
- Languages Known : Malayalam , English

DECLARATION

I hereby declare that the above mentioned information is true to the best of my knowledge and belief

TOM SAGAR N P