



**SURAJ  
SILWAL**  
Salesman

**Contact**

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**Skills**

Customer Service Skill  
Excellent

Communication Skill  
Excellent

Problem Solving Skill  
Excellent

Computer proficiency  
Excellent

I am seeking a challenging and rewarding career opportunity where I can use skills, experience and enthusiasm to make a Solid Contribution to the growth of Company.

**Work History**

2020-02 –  
2022-08

**Van Salesman**

**Masafi Company L.L.C, Dubai, UAE**

- Maintained up-to-date knowledge of store sales, payment policies and security standards.
- Prioritized helping customers over completing other routine tasks in store.
- Managed efficient cash register operations.
- Developed strong rapport with customers and created positive impression of business.
- Provided exceptional services and pleasant shopping experiences to retail customers.
- Minimum customer visits, positive calls and average invoice value to be maintained.

2016-10 -  
2019-08

**Van Salesman**

**Unikai Foods P.J.S.C, Dubai, UAE**

- Maintained up-to-date knowledge of store sales, payment policies and security standards.
- Provided exceptional services and pleasant shopping experiences to retail customers.
- Conducted product demonstrations to highlight features and redirect objections to positive aspects.
- Used product knowledge, sales abilities and customer relations skills to drive substantial sales increases in convenience and specialty products.
- Opened, shelved and merchandised new products in visually appealing and organized displays for optimal sales promotions.
- Listened to customer needs and desires to identify and recommend optimal products.

2013-02 -  
2015-08

**Merchandiser**

**Spinneys Dubai L.L.C, Dubai, UAE**

- Inspected merchandise for quality and arranged proper display location on floor.
- Removed damaged, out-of-code, not-in-set and discontinued items from displays.

Leadership experience

Excellent

Languages

English

Excellent

Hindi

Excellent

Arabic

Average

Nepali

Excellent

- Advanced sales cycle plans by maximizing placement of promotions, point of sale materials and product visibility.
- Prepared interesting and innovative visual displays to grab customer interest and promote sales.

Computer Operator

**Capital International Manpower Pvt. Ltd, Kathmandu, Nepal**

- Scheduling, Organizing, and Filing experience
- Entering the data of documents in the computer.

Education

2006-04 - 2008-05

**High School Diploma**  
*Madan Bhandari Memorial College - Kathmandu,Nepal*

1995-04 - 2006-03

**School Leaving Certificate**  
*Birendra Adarsha Secondary School – Chitwan, Nepal*

Certifications

|         |                                                                 |
|---------|-----------------------------------------------------------------|
| 2014-03 | Manual Light Vehicle Driving License from Dubai Driving Center. |
| 2013-04 | Customer Service Training from Spinneys Dubai LLC               |
| 2013-04 | Basic Food Hygiene Training Course from Pillsbury Consulting    |
| 2021-06 | Sales Training from Masafi Co LLC                               |