

CAREER ABRIDGEMENT

Having **10 Years of Sales Experience in India & 1 Year in UAE**. To achieve a challenging position in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

CORE COMPETENCIES

Teamwork

Strategic Planning

Detail Oriented

Customer Service

Attention to detail

Time Management

Work Ethic

Hardworking

Interpersonal ability

EMPLOYMENT CHRONICLE

- SALESMAN | 1 Year**
EURO ZONE HOME APPLIANCES BUR DUBAI
- SALES ASSOCIATE | Apr 2011 – Jan 2021**
WHITE MEN'S CASUALS, INDIA

KEY RESPONSIBILITIES

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Analyse the territory/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

PERSONAL DOSSIER

Gender : Male
Date of Birth : 20-10-1990
Nationality : Indian
Marital Status : Married

PASSPORT & VISA DETAILS

Passport No : V 4205677
Date of Expiry : 14-11-2031
Visa status : Visit Visa

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge

AFSAL K.S



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CONTACT

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ACADEMIC CREDETIALS

- HIGHER SECONDARY
- SSLC

COMPUTER PROFICIENCY

MS Office ★★★★★
Internet & E- Mail ★★★★★

AREA OF INTEREST

- Sales Staff
- Shop Assistant
- Retail Sales Associate
- Internal Sales Coordinator

LANGUAGES KNOWN

- English
- Hindi
- Malayalam
- Tamil

REFERENCE

- Available upon request