

IBRAHIM BADUSHA CHUNGATH

SENIOR SALES EXECUTIVE



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Chungath House , Pattambi, Palakkad - 679313, India

06 January, 1994

Results-oriented sales professional with 8+ years of experience in Jewellery sales, purchasing and a proven track record of exceeding monthly store sales quotas. Highly skilled at creating new relationships and maintaining strong customer relations to generate repeat business. In-depth knowledge of effective sales strategies and exceptional presentation skills. Analytical thinker with the ability to perform well under pressure. Strong leadership abilities and commitment to achieving store sale targets to drive the growth of the company.

WORK EXPERIENCE

Senior Executive - Sales

KAVITHA GOLD AND DIAMONDS PVT LTD

05/2016 - Present

Pattambi, Kerala

Achievements/Tasks

- Arranging the section wise displays on a regular basis and ensuring that all displays are properly placed.
- Maintaining a clean workspace & Demonstrating products to customers.
- Meeting and greeting customers and making them feel welcome.
- Building and maintaining good working relationships with customers and handling their complaints.
- Continually meeting or exceeding sales quotas & targets.

Sales Executive

DUBAI GOLD AND DIAMONDS

11/2014 - 01/2016

Pattambi, Kerala

Achievements/Tasks

- Provided customers with fast and accurate product handling services, resolving any issues in an efficient manner.
- Setting and maintaining the highest standard within the store with the customers always being the main focus.
- Describe products and explain use, operation, and care of products to customers.
- Communicated with management, team, and customers in a professional manner .

Sales Executive

CHEMMANUR GOLD INTERNATIONAL

05/2013 - 08/2014

Ottapalam , Kerala

Achievements/Tasks

- Meeting and greeting customers and making them feel welcome.
- Demonstrating products to customers.
- Devising and implementing the organization's sales strategies.
- Ensuring sales targets are met before the specified deadlines.
- Reach out to customer leads through cold calling.

SKILLS

Effective Time Management

Fast Learner

Communication Skills

Customer Service

Initiative and Problem Solving Abilities

EDUCATION

B.Com

Bharathiar University Distance Education

03/2017

Distance Education

LANGUAGES

Malayalam

Native

Tamil

Proficient

English

Business Fluent

COURSES

Microsoft Office

Microsoft Technology Corporation

INTERESTS

Community Involvement

Photography

Travel

Sports