

SHAHINSHA

PROFESSIONAL SUMMARY

To be part of company that indulges growth which provides challenging and rewarding career while allowing me to utilize my knowledge and skill to be able to work in a successful and result oriented company where I can contribute my knowledge in the fulfillment of its corporate vision and would further on my knowl-edge and respective skills..

WORK EXPERIENCE

- 3 Years** **SALESMAN (I T SECTION-SEP 2019 TO NOV 2022)**
Lulu Hyper market
Abu Dhabi,UAE
- 2 Years** **SALESMAN (I T SECTION- FEB 2016 TO AUG 2019)**
Shobha Mall
Kerala,India

- Serves customers by selling products and meeting customer needs.
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques.
- Maintains professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing personal networks, and participating in professional societies.

SKILL

- Customer service
- Meeting sales goals
- Closing skills
- Territory management
- Prospecting skills
- Negotiation
- Self-confidence
- Product knowledge
- Presentation skills

LANGUAGE SKILL

English	Malayalam
Hindi	Arabic

DECLARATION

I here by declare that all the information mentioned above is true to the best of my knowledge and belief

SHAHINSHA



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+971552553761

Email

shahinponnani123@gmail.com

Address

**International City,
Dubai,UAE.**

ABOUT ME

Date of Birth : 26.05.1995
Nationality : India
Gender : Male
Marital Status : Married
Passport No : R0172375
Date of Expiry : 10.05.2027
Visa Status : Visiting visa

EDUCATION

- HIGH SCHOOL
- HIGHER SECONDARY

JOB SKILLS

- Polite respectful.
- Courteous manners.
- Responsible.
- Efficient .
- Flexible.
- Disciplined.
- Good Time Management.
- Handle Pressure Well & responsible.